



Greater Washington Economic Conference
McLean, VA

***GSA and the
National Capital Region
Real Estate Marketplace***

Bob Peck
Commissioner, Public Buildings Service
U.S. General Services Administration

January 14, 2011



GSA's Public Buildings Service





PBS Profile—FY10

- Landlord for Federal Civilian Agencies
- Portfolio of 9,624 Assets
 - Leased—8,094
 - Owned—1,530
- 370.2 Million Rentable Square Feet
 - Leased—191.4
 - Owned—178.8
- Space for a Workforce of Over 1 Million People
- Revenue--\$9.2 Billion

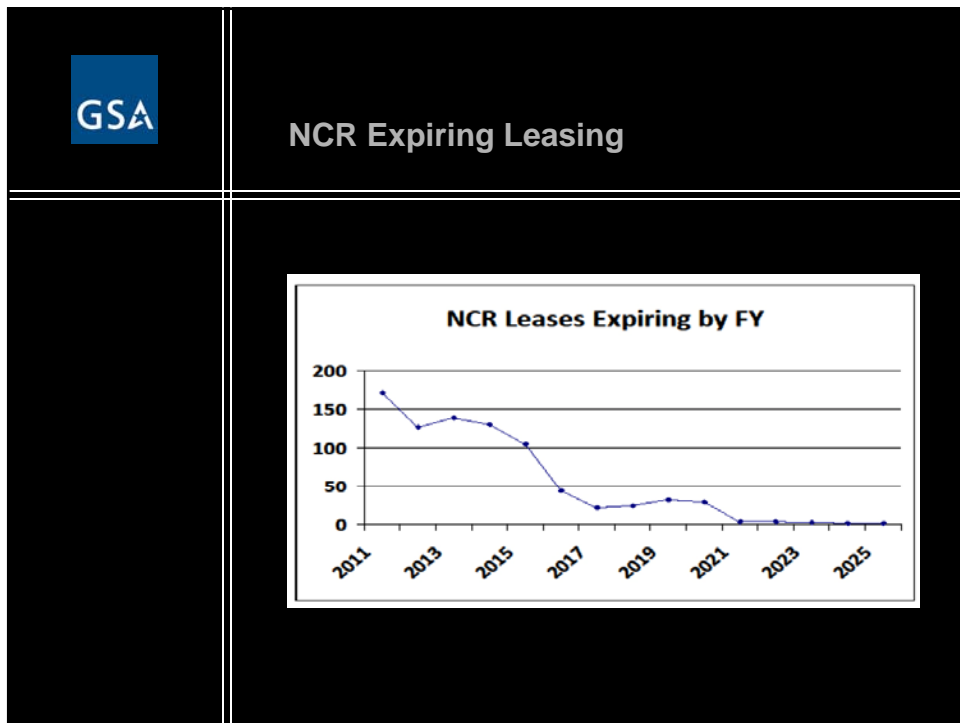


NCR Profile



| | | |
|------------|----------------------|------------------------|
| NCR | 745 Buildings | 101,684,836 RSF |
| DC | 300 Buildings | 57,829,100 RSF |
| MD | 204 Buildings | 19,232,399 RSF |
| VA | 241 Buildings | 24,623,337 RSF |

| GSA | | NCR Profile—Leasing | | | |
|--------|-----------|---------------------|--------|-----------------|--|
| Region | Buildings | RSF | Leases | Annual Rent | |
| Region | 508 | 55,958,525 | 812 | \$1,825,752,996 | |
| DC | 146 | 23,161,312 | 298 | \$ 904,665,050 | |
| MD | 140 | 10,952,778 | 162 | \$ 261,715,996 | |
| VA | 222 | 21,844,435 | 352 | \$ 659,371,950 | |





**Opportunities: Partnerships
Hotel Monaco, Washington, DC**



**Opportunities: Partnerships
Old Post Office, Washington, DC**





Opportunities: New Neighborhoods NOMA, Washington, DC



Opportunities: New Neighborhoods SEFC, Washington, DC





Opportunities: New Neighborhoods DOT, Washington, DC



Change: The Leasing Process

- Standard FedBizOpps Announcement and Procurement Summary Page
- BOMA Standards for Space Measurement
- MasterFormat Model for TI Construction Costs



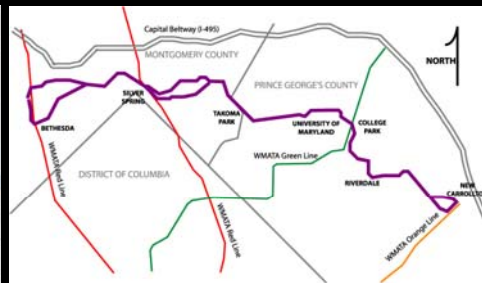
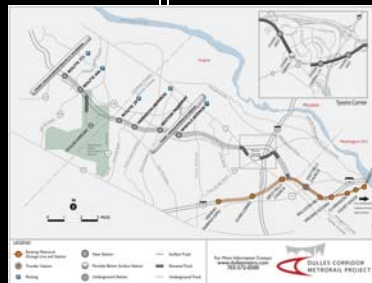
Change: Consolidation

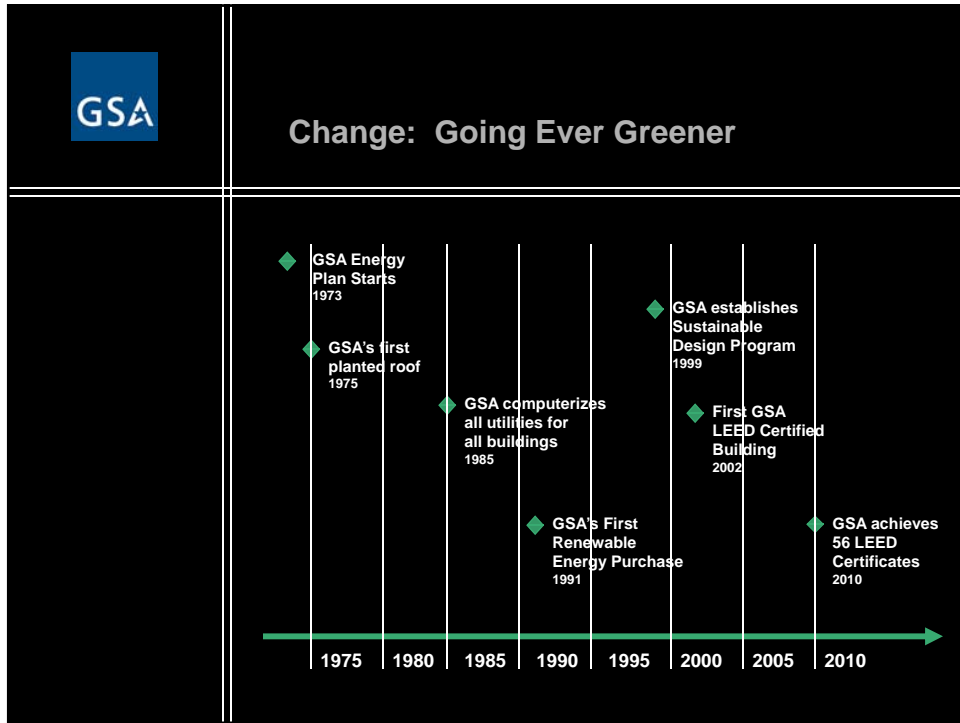


- DHS to St. Elizabeths in Anacostia
- FDA to White Oak, MD
- BRAC Moves from Arlington to Bases



Change: Metro





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- ### Change: Going Ever Greener
- PBS as Green Proving Ground
 - Energy Star Rating of 75 or Greater
 - LEED Silver
 - Green Leasing Clauses, Including Specifications Related to Lighting , Building Materials, Recycling, Landscaping, Indoor Air Quality, and Cleaning



Change: President's Real Estate Memo

Use Less Space to Save \$3 Billion by 2012:

- Dispose of Properties
- Eliminate Leases that Are Not Cost Effective
- Creatively Reuse Existing Space
- Reduce our Space & Environmental Footprints
- Explore Alternative and Virtual Work Strategies



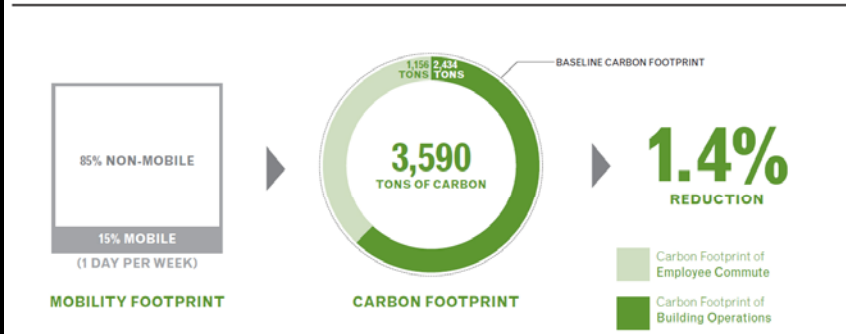
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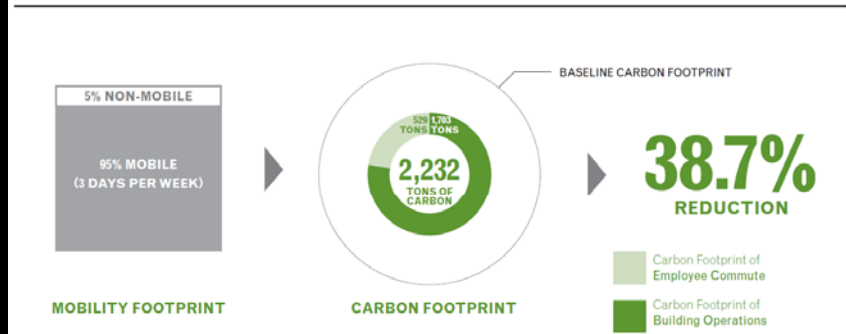
Change: Mobility & Workplace Innovation

Figure 10: Carbon Footprint for Scenario 1



Change: Mobility & Workplace Innovation

Figure 12: Carbon Footprint for Scenario 3





Change: Mobility & Workplace Innovation



Change: Mobility & Workplace Innovation





Change: GSA Headquarters



Tapping into GSA Leasing Opportunities

- FedBizOps
- Automated Advanced Acquisition Program (AAAP)
(Web-Based Space Inventory for Smaller Leases)



Contact us:

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or

1-866-PBSVEND (1-866-727-8363)



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