



Greater Washington Economic Conference
McLean, VA

***GSA and the
National Capital Region
Real Estate Marketplace***

Bob Peck
Commissioner, Public Buildings Service
U.S. General Services Administration

January 14, 2011



GSA's Public Buildings Service





PBS Profile—FY10

- Landlord for Federal Civilian Agencies
- Portfolio of 9,624 Assets
 - Leased—8,094
 - Owned—1,530
- 370.2 Million Rentable Square Feet
 - Leased—191.4
 - Owned—178.8
- Space for a Workforce of Over 1 Million People
- Revenue--\$9.2 Billion

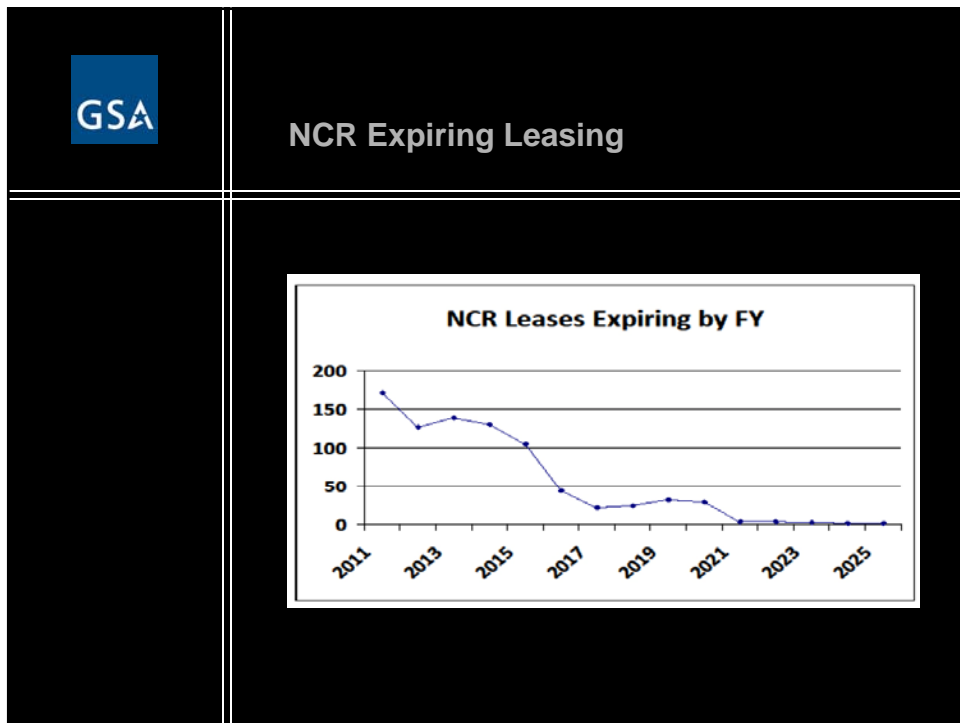


NCR Profile



NCR	745 Buildings	101,684,836 RSF
DC	300 Buildings	57,829,100 RSF
MD	204 Buildings	19,232,399 RSF
VA	241 Buildings	24,623,337 RSF

GSA		NCR Profile—Leasing			
Region	Buildings	RSF	Leases	Annual Rent	
Region	508	55,958,525	812	\$1,825,752,996	
DC	146	23,161,312	298	\$ 904,665,050	
MD	140	10,952,778	162	\$ 261,715,996	
VA	222	21,844,435	352	\$ 659,371,950	





**Opportunities: Partnerships
Hotel Monaco, Washington, DC**



**Opportunities: Partnerships
Old Post Office, Washington, DC**





Opportunities: New Neighborhoods NOMA, Washington, DC



Opportunities: New Neighborhoods SEFC, Washington, DC





Opportunities: New Neighborhoods DOT, Washington, DC



Change: The Leasing Process

- Standard FedBizOpps Announcement and Procurement Summary Page
- BOMA Standards for Space Measurement
- MasterFormat Model for TI Construction Costs



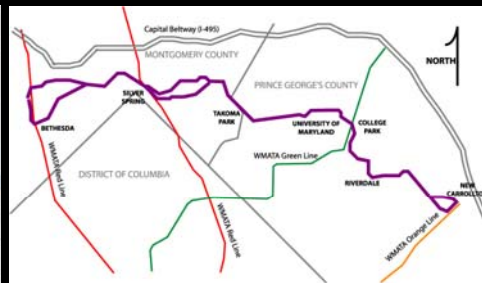
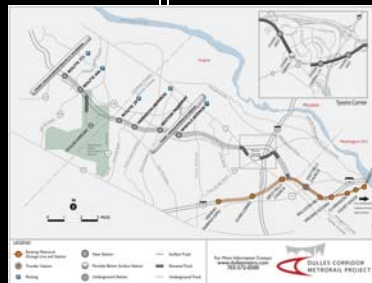
Change: Consolidation



- DHS to St. Elizabeths in Anacostia
- FDA to White Oak, MD
- BRAC Moves from Arlington to Bases

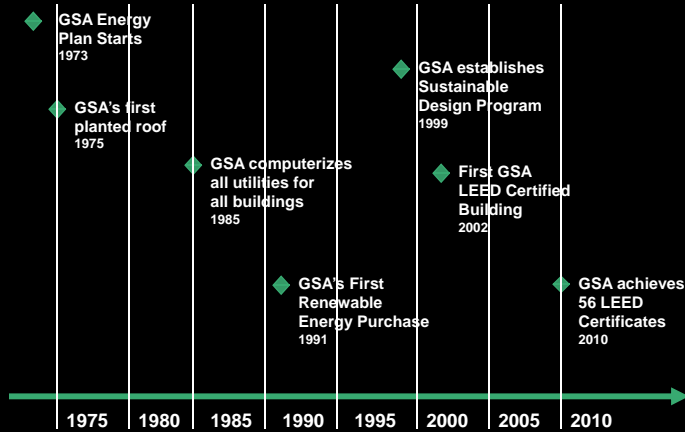


Change: Metro





Change: Going Ever Greener



Change: Going Ever Greener

- PBS as Green Proving Ground
- Energy Star Rating of 75 or Greater
- LEED Silver
- Green Leasing Clauses, Including Specifications Related to Lighting , Building Materials, Recycling, Landscaping, Indoor Air Quality, and Cleaning



Change: President's Real Estate Memo

Use Less Space to Save \$3 Billion by 2012:

- Dispose of Properties
- Eliminate Leases that Are Not Cost Effective
- Creatively Reuse Existing Space
- Reduce our Space & Environmental Footprints
- Explore Alternative and Virtual Work Strategies



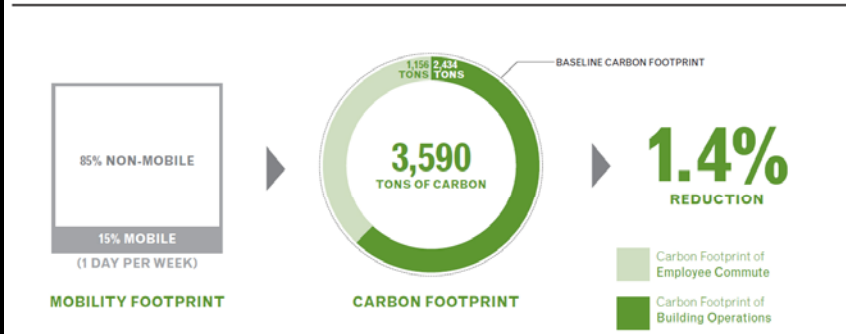
Change: President's Real Estate Memo





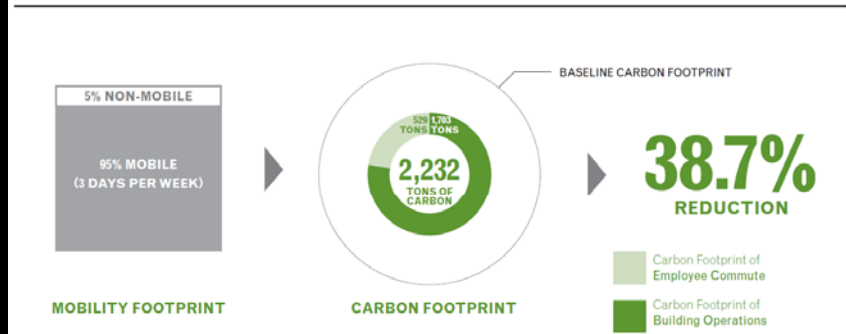
Change: Mobility & Workplace Innovation

Figure 10: Carbon Footprint for Scenario 1



Change: Mobility & Workplace Innovation

Figure 12: Carbon Footprint for Scenario 3





Change: Mobility & Workplace Innovation



Change: Mobility & Workplace Innovation





Change: GSA Headquarters



Tapping into GSA Leasing Opportunities

- FedBizOps
- Automated Advanced Acquisition Program (AAAP)
(Web-Based Space Inventory for Smaller Leases)



Contact us:

IndustryRelations@gsa.gov

or

1-866-PBSVEND (1-866-727-8363)



Greater Washington Economic Conference
McLean, VA

***GSA and the
National Capital Region
Real Estate Marketplace***

Bob Peck
Commissioner, Public Buildings Service
U.S. General Services Administration

January 14, 2011