

FY 2005 | Federal Procurement Spending And
Its Impact On The Washington Area
Economy in 2006 and Beyond

FY 2005 Federal Procurement Spending
And Its Impact on
The Washington Area Economy in 2006 and Beyond

Presented on

September 7, 2006

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Sponsored By:



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All Things Financial.

Dear Business Leader,

First Horizon is proud to sponsor Dr. Stephen Fuller's annual economic procurement study for the third consecutive year. The 2006 report and study include an in-depth analytical view of the economic health of the Washington metropolitan region and how it will affect area businesses. At First Horizon Bank, we are committed to providing objective financial advice to Washington area consumers and businesses. Through support of this report, we are providing the leaders and influencers in our region key information needed to enhance business and marketing planning.

First Horizon Bank is a division of First Tennessee Bank National Association, headquartered in Memphis, Tenn. Both banks are part of First Horizon National Corp. (NYSE: FHN), whose 12,000 employees provide financial services to individuals and business customers through hundreds of offices located in more than 40 states. The corporation's three major brands -- FTN Financial, First Horizon and First Tennessee -- provide customers with a broad range of products and services.

FHN companies have been recognized as some of the nation's best employers by AARP, Working Mother and Fortune magazines. FHN also was named one of the nation's 100 best corporate citizens by Business Ethics magazine. More information can be found at www.FirstHorizon.com.

First Horizon is continuing to execute on expansion plans for its Mid-Atlantic region and by year end 2006, is projected to have 20 locations across Northern Virginia and Maryland. Due to our overwhelming commercial success we were recently named #6 among the "Area's Top Commercial Lenders" in the *Washington Business Journal's* Book of Lists.

The Washington area continues to benefit from federal government outsourcing, making it one of the top business locations in the country. We believe the findings of this study are essential to helping many area businesses and industries plan for their future. I hope you will use the information in this study and think of First Horizon for your financial needs.

Sincerely,

A handwritten signature in black ink that reads "Terrie G. Spiro".

Terrie G. Spiro
First Horizon Bank
Regional President

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Executive Summary

The national and Washington area economies have been impacted over the past twelve months by two major run ups in oil prices, a steady although small incremental increase in interest rates, and growing consumer anxiety regarding the housing market, rising inflation, and continuing turmoil in Iraq and the Middle East. Still, the economy has performed well overall and has sustained its expansion into its fourth year.

By mid-year, however, the economy had shown clear signs of slowing down. At the national level, second quarter GDP growth had decelerated to less than one-half its first quarter rate, job growth had slowed, productivity was growing but well below recent rates, energy prices were moving towards new record levels, and the housing market had cooled significantly. Forecasts for the national economy had GDP growth below “trend” or less than 3% for the next six quarters—through the end of 2007.

The Washington area economy has not been immune to these national and global economic forces. While it continues to outperform the national economy and the economies of most other major metropolitan areas, it is also exhibiting the early signs of slowing. At present, the forecast for the Washington area economy has a growth rate exceeding the national rate in 2007 and 2008. However, this projected performance will also be impacted by the growth of its principal sector—the federal government and its local spending. Changes in this source of local economic activity will impact the economy’s future economic performance.

Preliminary data on federal procurement spending in the Washington area for 2005, spending that drives job growth well into 2007, point to a significant slowdown from recent years. Where federal procurement spending in the Washington area increased 16.9% in 2003 and 19.0% in 2004, it only increased an estimated 2.5% in 2005. Even though the 2005 procurement totals are not yet 100% complete, it is unlikely that the final spending total will bring the annual increase anywhere close to the historic average of 8.8%. With slower federal spending growth combining with the national and global forces impacting the Washington area economy, it seems likely that it will grow more slowly over the next several years.

The specific findings of this research are summarized as follows:

- The annual level of job growth in the Washington area has averaged 74,400 over the year’s first half, running ahead of forecast by 9,000 jobs;
- Continuing job growth and low unemployment has resulted in an increasingly tight labor market and is causing labor shortages and growing wage pressures;
- Consumer spending has slowed with expenditures for “big ticket” items and discretionary purchases experiencing softer or deferred demand;

- While the average price of all housing units sold in the Washington area over the first half of 2005 exceed the average for the same period in 2006 by 7%, the number of sales have decreased significantly and listings (supply) have grown raising concerns regarding the housing stock's future price stability;
- Federal spending comprises approximately one-third of the Washington area economy and after growing well above its long-term average rate over the past four years its growth appears to have slowed sharply in 2005; this federal spending slowdown will impact the area's economic growth rate going forward;
- The Washington Coincident Index, which measures the current health of the economy, confirms that the economy has slowed over the second quarter after growing rapidly beginning in 2003;
- The Washington Leading Index, which forecasts the economy's likely performance 6 to 8 months in advance, has decreased five of its last ten months, pointing to slower growth over the remainder of 2006 and continuing into 2007; and,
- The Washington area economy is projected to add approximately 60,000 jobs in 2006 and achieve a growth rate falling in the 3.5-3.8% range.

At present, 2007 is expected to be the year for the transition from the strong growth of the 2002-2005 economic recovery to the business cycle's maturing phase (2008-20XX). How this transition period plays out will be determined largely by externalities (terrorism, oil prices, monetary policy and politics).

For the Washington area, while these externalities also will impact the economy, its performance will be shaped more by the future trend in federal spending, especially procurement spending. The continuing and rapid increase in federal procurement spending in the Washington area has driven the growth of the private sector and measurably increased the area's competitive position in the national economy. In spite of the recent slowing of federal procurement spending and a decelerating growth rate, the Washington area economy is projected to continue outperforming the national economy and remain one of the nation's strongest economies over the remainder of this decade.

The Washington Area Economy At Mid-Year

The Washington metropolitan area economy continues to be among the best performing among major metropolitan areas nationwide with job growth running ahead of forecast (74,000 new jobs, up 2.6%) and unemployment consistently the lowest among major markets (see Table 1). Job growth through mid-year has been on target in Northern Virginia with gains averaging around 40,000 net new jobs. The District of Columbia is generating close to its forecast of 8,000 new jobs and Suburban Maryland is running ahead of forecast with gains exceeding 20,000. The unemployment rate in the District has dropped below 6% and in the suburbs rates are now hovering close to 2.0%.

Table 1

Current Economic Indicators: Washington Metropolitan Area

Economic Indicator	June 2006	% Change June-June
Job Growth (1)		2.6
Job Growth (2)		2.9
Unemployment	3.3%	(3)
Initial Claims (4)		- 3.2
Durable Goods Retail Sales (5)		1.0
Nondurable Goods Sales (6)		- 2.8
Consumer Confidence-Present		- 1.7
Consumer Expectations		- 12.4
Domestic Airport Passengers (7)		- 18.8
Average housing prices		4.7
Coincident Index	120.4	- 1.9
Leading Index	109.7	- 1.1

Source: GMU Center for Regional Analysis

(1) payroll employment by place of employment

(2) resident workers including self-employed and part-time

(3) 3.8% in June 2005

(4) Initial claims for unemployment insurance in DC

(5) seasonally adjusted constant dollars

(6) seasonally adjusted constant dollars

(7) Reagan National and Dulles Airports-seasonally adjusted

While payroll jobs (full-time, year-round) have shown above-projected strength in 2006, the less formal job base reflecting contract, self-employed, part-time, and undocumented workers has been growing even faster (2.9%) adding 81,000 new jobs in the year ending in June 2006. This count of resident workers ranged upwards towards 98,000 in late

2005, almost 50 percent higher than the job gain for payroll workers by year's end. These undercounted jobs are typical of a service-based economy and a business environment in which employers are deploying their workers with growing efficiency and flexibility in order to control labor costs. For the economy this growth of jobs, both payroll and non-payroll, is meaningful as these jobs create disposable income and support consumer spending that in turn drives local economic growth.

The non-labor market economic indicators reveal a weaker performance, especially those linked to consumer spending. With consumer confidence lagging, especially confidence in the near term (expectations) due to a change in disposable spending and growing anxiety brought on by higher energy costs, increasing interest rates and concerns about inflation, the weakening housing market, and threats of terrorism and conflicts in the Middle East, consumer spending has weakened—retail sales are lower, tourist spending appears to have slowed, and the volume of housing sales has declined accompanied by a deceleration in price growth and some spot decreases.

The Washington Coincident Index, which measures the current state of the economy, reflects this softening of the local economy. After gaining for 31 consecutive months, the Coincident Index was down in June and July. However, even with this slowing trend the Index is near its all time high and is higher than its peak before the beginning-of-the-decade downturn in 2000.

Federal Contracting in the Washington Area

What explains the Washington area's strong economic performance over the past three years? The answer is federal spending and, more specifically, federal procurement outlays that have increased by an average \$6.23 billion annually over the 2002-2004 period. This substantial federal spending increase has differentiated the Washington area economy from all other metropolitan economies since the 2001 recession.

Federal spending totaled an estimated \$107 billion in 2004 (inclusive of procurement outlays, payroll, retirement and disability, and grants including Medicare) accounting for approximately 35 percent of the Washington area's gross regional product; procurement outlays accounted for 49% of all federal spending in the Washington area. This total value for federal spending in 2005 has not yet been reported (Consolidated Federal Funds Report, U. S. Census) but this total is expected to grow more slowly than in 2004 when it was up 11.4%.

What is now known is that the largest source of federal spending—procurement outlays for locally provided goods and services—increased only slightly in 2005 in contrast to its 19.0% gain in 2004. Preliminary totals (several agencies had not reported all FY 2005 outlays as of August 1) show federal procurement growing by only \$1.3 billion or 2.5%, the smallest gain since 1997. These preliminary spending outlays are reported by sub-state portions of the Washington metropolitan area in Table 2 with detailed tabulations presented in the Appendix.

Table 2

Federal Procurement Spending in the
Washington Metropolitan Area, FY 2004 and 2005*
(in billions of current dollars)

Sub-state Area	2004	2005*	Change	% Change
District of Columbia	\$13.3	\$12.6	\$ - 0.7	- 5.8
Suburban Maryland	11.9	12.5	0.6	5.6
Northern Virginia	25.9	27.3	1.4	5.4
Total Metro Area	\$51.1	\$52.4	\$1.3	2.5

Sources: Eagle Eye Publishers, Inc. and GMU Center for Regional Analysis. Note: federal procurement totals exclude purchases by the US Postal Service, FAA and other “off-budget” outlays. *2005 values are Preliminary---reporting by some agencies is incomplete.

Federal procurement spending has been the biggest gainer among the major sources of federal spending in the Washington area since 1996 and these gains have been even greater during the three fiscal years immediately following 9/11. For fiscal years 2002, 2003 and 2004, increases in Washington area procurement outlays totaled \$18.7 billion taking total awards to area companies to \$51.1 billion in 2004 (excluding USPS and other off-budget outlays) for the greatest ever one-year gain of 19.0 percent. The spending of these 2004 procurement dollars in 2005 and 2006 is what has driven the economy’s expansion and been responsible for upwards to one-half of the area’s job growth cutting across all sectors.

The increase in federal procurement spending in 2005 was expected to be slightly less than in 2004 but still to have exceeded the historic average (8.8%). However, the preliminary 2005 federal procurement data (August 2006) shows that federal procurement spending increased only \$1.3 billion or 2.5%. While the final total procurement outlays will be somewhat larger (they increased by \$1.1 billion or 14% in subsequent revisions in 2005), they will not alter what must be viewed as a major shift in procurement spending patterns that could have a significant negative impact on the Washington area economy in 2007 and beyond. The slowdown in contract spending during FY 2005 could cost the region thousands of new jobs as contract spending has been found to generate approximately 7,000 new jobs per \$1 billion in additional federal contract spending across all sectors of the area economy.

It should be noted that in addition to the 2005 federal spending data being preliminary, it also excludes local spending by the US Postal Service, the FAA, and other off-budget agencies such as the CIA, NSA, and DIA. Consequently, the total value of federal procurement spending has always exceeded the reported value and this differential has

likely increased as a disproportional amount of the spending increases since FY 2001 has been for homeland security activities cutting across numerous agencies. Still, federal procurement spending, which has driven the region's accelerated growth over the past three years slowed its growth rate significantly in 2005 and this will have a measurable impact on the area's economic performance in coming years.

How big an impact this slowing of federal procurement spending will have on the Washington area economy will be a function of what types of spending have slowed, the multiplier effects this spending would have as it is re-spent in the area economy, and whether this slowdown is a one-year event or a trend that will continue in coming years. The first cut at answering this question shows that the slowdown in procurement awards has not undercut the strength of the area economy (Services and R&D) but rather has affected the delivery of products (see Table 3) that are only wholesaled through local vendors and are not manufactured locally with only a few exceptions. As a result, the economic impact of last year's federal procurement spending reductions will be minor. With the procurement of services and R&D, which constitute 84 percent of all procurement dollars, increasing 6.8% the overall economic impact will be much less than what might at first be expected.

Table 3

Federal Procurement Spending in the Washington Area by Major Category
FY 2004 and 2005*
(in billions of current \$s)

Category	2004	2005*	Change	% Change
Services	\$35.9	\$38.0	\$2.1	5.9
Products	9.8	8.4	- 1.4	- 14.2
R & D	5.3	6.0	0.7	12.3
Totals	\$51.1	\$52.4	\$1.3	2.5

Sources: Eagle Eye Publishers, Inc. and GMU Center for Regional Analysis. Note: federal procurement totals exclude purchases by the US Postal Service, FAA and other "off-budget" outlays. *2005 values are preliminary---reporting by some agencies is incomplete.

The Near-Term Outlook for the Washington Area Economy

The impact of slower federal spending on the Washington area economy will not be as significant as in the late 1980s due to the economy's increased scale and diversification achieved since 1995. However, if the area's non-federally funded business activities cannot take up the slack due to increasing costs of operation (inflation and interest rate) or growing weakness in national and global markets, then the Washington area economic growth rate can be expected to decelerate faster than is currently projected. These projected GRP growth rates are presented in Table 4.

Table 4

Gross Regional Product, 2005-2010
Washington Metropolitan Area and Sub-State Portions
(in billions of 2005 \$s)

Year	<u>Metro Area</u>		<u>District</u>	<u>Suburban MD</u>	<u>Northern VA</u>	
	Value	% Change	% Change	% Change	Value	% Change
2005	315.3	4.0	2.5	4.2	123.6	5.0
2006	327.0	3.7	2.3	3.8	129.4	4.7
2007	338.4	3.5	2.2	3.6	135.3	4.5
2008	349.6	3.3	2.0	3.5	141.1	4.3
2009	360.4	3.1	1.7	3.2	146.9	4.1
2010	370.9	2.9	1.6	3.1	152.5	3.8

Source: GMU Center for Regional Analysis, 2006

The employment forecast for the Washington metropolitan area and its sub-state portions is presented in Table 5. With this year's growth of regular, full-time employment averaging 74,000 through seven months, it seems likely that the year-end gain will exceed the 65,500 new jobs forecasted at the beginning of the year. At this time, the estimated job growth in the District and Northern Virginia is on target with Suburban Maryland accounting for the job gains exceeding the forecast. Whether Suburban Maryland's estimated job growth holds through the remainder of the year will be the difference in 2006; in 2005, Suburban Maryland's job estimates were revised downward by almost 50% by the State.

The 2006 job growth rate in the Washington region is projected to equal or surpass the job gain in 2005 that fell below forecast. The job gain in 2005 was in fact much greater than reported in Table 4 as a growing proportion of the area's job growth are self-employed, part-time, contract and even undocumented workers. So far this year, the Household Survey job growth totals are averaging about 80,000. However in 2005, Household Survey reported close to 95,000 new jobs. This discrepancy is pointed out

here to suggest that the job count that is commonly reported and projected does not account for all new jobs but rather only the jobs that are full-time, year-round. As the annual job growth rate (Payroll Employment) is projected to slow further in 2007, 2008 and 2009 these non-payroll jobs take on further importance to the economy's vitality. Job growth in Northern Virginia will account for between 50 and 60 percent of the Washington area total although its job growth will be more susceptible to changes in federal procurement spending and could drop below projection if procurement spending slows at a greater rate than currently assumed.

Table 5

Employment Projections for the Washington Area: 2005-2009
(annual change in employment)

Area	2005	2006	2007	2008	2009
District of Columbia	8.0	7.5	7.5	6.0	4.0
Suburban Maryland	13.5	17.0	15.0	13.5	12.0
Northern Virginia	43.3	41.5	38.5	35.0	31.5
Washington MSA*	64.3	65.5	59.3	53.5	53.5

Sources: NPA Data Services, Inc., GMU Center for Regional Analysis
*excludes Jefferson County in West Virginia; **full-time, year-round employees for whom employers withhold income tax and social security payments.

Summary

At mid-year the Washington area economy was growing at its slowest rate in three years. Still, there were positive signs of the economy's underlying strength as job growth continued to exceed projections for the year and unemployment remained the lowest among major markets in the nation. The principal weakness in the economy's performance was the continuing slowdown in consumer spending with slower retail sales and housing sales reflecting the effects of higher energy costs, increased interest rates, and growing consumer debt burdens. This slowdown in consumer spending may only be temporary with gains in the coming months lifting the economy by the end of the third quarter, but the outlook remains for the year's growth rate to moderate with this trend extending into 2007. Slower national economic growth accompanied by the greater-than-expected deceleration in federal spending growth in FY 2005 is driving this slowdown in the Washington area economy and these forces are expected to slow the economy's performance further in coming quarters.

The national and area economies have been tested over the past year by unexpected changes that in past years resulted in major reductions in economic performance. The economy's fundamental strengths and resultant resilience have enabled it to push through

these threats with only minor reductions in output and slowing of income and job growth. With the economy at the mid-point of the current business cycle, its slowdown is most likely temporary as consumers reposition their personal debt and the imbalances in the global, national, and local economies are smoothed out.

Appendix Tables
Federal Procurement Spending, FY 2005

**Table 1: Federal Procurement by Substate Area, FY2004 and FY2005
(Actual Dollars)**

Amount State	County	Fiscal Year		Change	Percent Change
		2004	2005		
Washington, DC					
	DISTRICT OF COLUMBIA	\$13,341,333,639.31	\$12,572,204,488.88	-\$769,129,150.43	-5.77%
Washington, DC Total		\$13,341,333,639.31	\$12,572,204,488.88	-\$769,129,150.43	-5.77%
MD					
	CALVERT	\$13,142,395.41	\$21,934,987.61	\$8,792,592.20	66.90%
	CHARLES	\$88,622,211.94	\$118,022,960.57	\$29,400,748.63	33.18%
	FREDERICK	\$765,942,924.43	\$922,906,303.08	\$156,963,378.65	20.49%
	MONTGOMERY	\$6,612,458,877.16	\$7,019,996,570.47	\$407,537,693.31	6.16%
	PRINCE GEORGE'S	\$4,389,456,426.83	\$4,451,153,499.40	\$61,697,072.57	1.41%
MD Total		\$11,869,622,835.77	\$12,534,014,321.13	\$664,391,485.36	5.60%
VA					
	ALEXANDRIA (CITY)	\$2,330,631,285.97	\$2,920,221,266.13	\$589,589,980.16	25.30%
	ARLINGTON	\$5,054,399,545.74	\$5,275,950,183.02	\$221,550,637.28	4.38%
	FAIRFAX	\$11,413,567,178.34	\$11,825,546,626.88	\$411,979,448.54	3.61%
	FAIRFAX (CITY)	\$2,443,587,106.41	\$2,501,566,553.57	\$57,979,447.16	2.37%
	FALLS CHURCH (CITY)	\$2,094,340,293.01	\$2,451,960,336.74	\$357,620,043.73	17.08%
	LOUDOUN	\$1,394,315,606.79	\$1,356,283,588.74	-\$38,032,018.05	-2.73%
	MANASSAS (CITY)	\$763,052,446.36	\$572,242,076.00	-\$190,810,370.36	-25.01%
	MANASSAS PARK (CITY)	\$2,147,823.00	\$1,079,845.76	-\$1,067,977.24	-49.72%
	PRINCE WILLIAM	\$375,602,276.45	\$341,160,341.98	-\$34,441,934.47	-9.17%
	STAFFORD	\$5,633,736.51	\$25,106,139.91	\$19,472,403.40	345.64%
VA Total		\$25,877,277,298.58	\$27,271,116,958.73	\$1,393,839,660.15	5.39%
Grand Total		\$51,088,233,773.66	\$52,377,335,768.74	\$1,289,101,995.08	2.52%

Source: Federal Procurement Data Center & Eagle Eye Publishers, Inc.

**Table 2: Federal Procurements By Substate Area and Type, FY2004 and FY2005
(Actual Dollars)**

State	Type of Procurement	Fiscal Year		Data		Percent Change FY'04 - FY'05
		2004	2005	Amt	Percent of Total	
District of Columbia						
	Supplies and Equipment	\$2,782,129,530.74		5.44%	\$2,054,664,696.43	-26.15%
	Research & Development	\$1,130,122,232.62		2.21%	\$752,128,866.43	-33.45%
	Services	\$9,422,459,859.11		18.42%	\$9,758,421,218.65	3.57%
	n/a	\$6,622,016.84		0.01%	\$6,989,707.37	5.55%
District of Columbia Total		\$13,341,333,639.31		26.09%	\$12,572,204,488.88	-5.77%
Suburban Maryland						
	Supplies and Equipment	\$2,434,237,306.10		4.76%	\$2,106,016,102.61	-13.48%
	Research & Development	\$1,603,752,255.59		3.14%	\$1,720,399,632.51	7.27%
	Services	\$7,822,495,663.15		15.29%	\$8,686,729,049.34	11.05%
	n/a	\$9,137,610.93		0.02%	\$20,869,536.67	128.39%
Suburban Maryland Total		\$11,869,622,835.77		23.21%	\$12,534,014,321.13	5.60%
Northern Virginia						
	Supplies and Equipment	\$4,626,622,086.94		9.05%	\$4,286,341,857.73	-7.35%
	Research & Development	\$2,571,903,755.90		5.03%	\$3,485,714,336.73	35.53%
	Services	\$18,690,110,108.63		36.54%	\$19,565,754,284.00	4.69%
	n/a	\$45,900,838.95		0.09%	\$3,383,815.61	-92.63%
Northern Virginia Total		\$25,934,536,790.42		50.71%	\$27,341,194,294.07	5.42%
Washington MSA						
	Supplies and Equipment	\$9,842,988,923.78		19.25%	\$8,447,022,656.77	-14.18%
	Research & Development	\$5,305,778,244.11		10.37%	\$5,958,242,835.67	12.30%
	Services	\$35,935,065,630.89		70.26%	\$38,010,904,551.99	5.78%
	n/a	\$61,660,466.72		0.12%	\$31,243,059.65	-49.33%
Washington MSA Total		\$51,145,493,265.50		100.00%	\$52,447,413,104.08	2.55%

Source: Federal Procurement Data Center and Eagle Eye Publishers, Inc.

**Table 3: Federal Procurements by Substate Area, Type and Defense/Nondefense, FY 2004
(Actual Dollars)**

State	Product/Service	DoD/Civ	Data	DOD	
		CIV	amount	Percent of Total	amount
Washington, DC	n/a	\$6,622,016.84	0.02%		0.00%
	Supplies & Equipment	\$1,462,656,415.74	5.38%	\$1,319,473,115.00	5.51%
	Research & Development	\$884,880,110.62	3.25%	\$245,242,122.00	1.02%
	Services	\$7,529,014,276.11	27.69%	\$1,893,445,583.00	7.90%
Washington, DC Total		\$9,883,172,819.31	36.35%	\$3,458,160,820.00	14.44%
Suburban Maryland	n/a	\$9,134,128.93	0.03%	\$3,482.00	0.00%
	Supplies & Equipment	\$1,476,839,732.31	5.43%	\$957,397,573.79	4.00%
	Research & Development	\$1,042,947,371.59	3.84%	\$560,804,884.00	2.34%
	Services	\$5,865,135,297.15	21.57%	\$1,957,360,366.00	8.17%
Suburban Maryland Total		\$8,394,056,529.98	30.87%	\$3,475,566,305.79	14.51%
Northern Virginia	n/a	\$45,837,966.27	0.17%	\$62,872.68	0.00%
	Supplies & Equipment	\$1,834,967,392.52	6.75%	\$2,791,654,694.42	11.65%
	Research & Development	\$593,859,583.90	2.18%	\$1,978,044,172.00	8.26%
	Services	\$6,437,110,191.93	23.68%	\$12,252,999,916.70	51.15%
Northern Virginia Total		\$8,911,775,134.62	32.78%	\$17,022,761,655.80	71.06%
Washington MSA	n/a	\$61,594,112.04	0.23%	\$66,354.68	0.00%
	Supplies & Equipment	\$4,774,463,540.57	17.56%	\$5,068,525,383.21	21.16%
	Research & Development	\$2,521,687,066.11	9.27%	\$2,784,091,178.00	11.62%
	Services	\$19,831,259,765.19	72.94%	\$16,103,805,865.70	67.22%
Washington MSA Total		\$27,189,004,483.91	100.00%	\$17,022,761,655.80	100.00%

Source: Federal Procurement Data Center and Eagle Eye Publishers, Inc.

**Table 4: Federal Procurements by Substate Area, Type and Defense/Nondefense, FY 2005
(Actual Dollars)**

State	Product/Service	Data		DOD		
		DoD/Civ CIV	amount	Percent of Total	amount	Percent of Total
Washington, DC	n/a		\$6,921,993.37	0.03%	\$67,714.00	0.00%
	Materials & Supplies		\$1,294,629,289.44	4.93%	\$760,035,406.99	2.90%
	Research & Development		\$541,702,842.43	2.06%	\$210,426,024.00	0.80%
	Services		\$7,246,508,679.85	27.61%	\$2,511,912,538.80	9.59%
Washington, DC Total			\$9,089,762,805.09	34.64%	\$3,482,441,683.79	13.29%
Suburban Maryland	n/a		\$20,858,415.52	0.08%	\$11,121.15	0.00%
	Materials & Supplies		\$976,016,064.34	3.72%	\$1,130,000,038.27	4.31%
	Research & Development		\$1,138,451,223.51	4.34%	\$581,948,409.00	2.22%
	Services		\$6,219,242,962.66	23.70%	\$2,467,486,086.68	9.42%
Suburban Maryland Total			\$8,354,568,666.03	31.84%	\$4,179,445,655.10	15.95%
Northern Virginia	n/a		\$3,186,965.61	0.01%	\$196,850.00	0.00%
	Materials & Supplies		\$1,404,750,414.85	5.35%	\$2,881,591,442.88	11.00%
	Research & Development		\$666,149,388.73	2.54%	\$2,819,564,948.00	10.76%
	Services		\$6,723,208,273.77	25.62%	\$12,842,546,010.23	49.01%
Northern Virginia Total			\$8,797,295,042.96	33.52%	\$18,543,899,251.11	70.76%
Washington MSA	n/a		\$30,967,374.50	0.12%	\$275,685.15	0.00%
	Materials & Supplies		\$3,675,395,768.63	14.01%	\$4,771,626,888.14	18.21%
	Research & Development		\$2,346,303,454.67	8.94%	\$3,611,939,381.00	13.78%
	Services		\$20,188,959,916.28	76.93%	\$17,821,944,635.71	68.01%
Washington MSA Total			\$26,241,626,514.08	100.00%	\$26,205,786,590.00	100.00%

Source: Federal Procurement Data Center and Eagle Eye Publishers, Inc.

**Table 5: Federal Procurements of Services, Washington, MSA, FY 2003 and FY 2004
(actual dollars)**

amount Services	Fiscal Year		Change	Percent Change
	2004	2005		
AUTO DATA PROC & TELECOMM SVCS	\$14,178,728,918.19	\$14,334,326,375.81	\$155,597,458	1.10%
PROF, ADMIN & MGMT SUPPORT SVCS	\$11,709,214,473.56	\$13,358,911,482.74	\$1,649,697,009	14.09%
TRANS, TRAVEL AND RELOCATION SVCS	\$1,646,916,830.93	\$1,641,258,512.37	-\$5,658,319	-0.34%
LEASE OR RENTAL OF FACILITIES	\$926,351,773.87	\$1,301,547,766.51	\$375,195,993	40.50%
CONSTR OF STRUCTURES & FACILITIES	\$1,200,918,292.95	\$826,736,251.46	-\$374,182,041	-31.16%
UTILITIES AND HOUSEKEEPING SERVICES	\$882,264,540.86	\$928,445,742.17	\$46,181,201	5.23%
ARCHITECT AND ENGINRNG SVCS - CONST	\$613,338,324.36	\$1,172,870,145.75	\$559,531,821	91.23%
SPECIAL STUDIES & ANALYSES-NOT R&D	\$809,077,382.10	\$875,505,690.39	\$66,428,308	8.21%
MAINTENANCE, REPAIR, & REBLDG OF EQ	\$850,343,356.48	\$728,898,739.10	-\$121,444,617	-14.28%
MAINT, REP OR ALT OF REAL PROPERTY	\$711,928,689.49	\$732,953,961.27	\$21,025,272	2.95%
EDUCATION AND TRAINING SERVICES	\$721,417,634.95	\$596,233,324.43	-\$125,184,311	-17.35%
MEDICAL SERVICES	\$561,177,881.85	\$361,414,238.59	-\$199,763,643	-35.60%
NATURAL RESOURCES MANAGEMENT	\$208,857,248.44	\$179,091,787.88	-\$29,765,461	-14.25%
TECHNICAL REPRESENTATIVE SERVICES	\$222,727,374.71	\$151,574,740.78	-\$71,152,634	-31.95%
SOCIAL SERVICES	\$175,924,678.70	\$169,830,492.53	-\$6,094,186	-3.46%
OPERATION OF GOV-OWNED FACILITY	\$146,259,818.23	\$154,790,073.49	\$8,530,255	5.83%
QC, TESTING AND INSPECTION SVCS	\$118,842,082.07	\$165,490,284.49	\$46,648,202	39.25%
INSTALLATION OF EQUIPMENT	\$68,350,852.74	\$110,139,474.73	\$41,788,622	61.14%
LEASE OR RENTAL OF EQUIPMENT	\$92,235,552.07	\$76,151,254.22	-\$16,084,298	-17.44%
PHTGRPHC, MPPNG, PRNTNG & PUB SVCS	\$40,923,117.04	\$81,521,217.14	\$40,598,100	99.21%
MODIFICATION OF EQUIPMENT	\$26,114,460.35	\$32,603,558.31	\$6,489,098	24.85%
SALVAGE SERVICES	\$20,793,031.28	\$27,445,542.82	\$6,652,512	31.99%
PURCHASE OF STRUCTURES & FACILITIES	\$2,359,315.67	\$3,029,197.62	\$669,882	28.39%
Grand Total	\$35,935,065,630.89	\$38,010,769,854.60	\$2,075,704,224	5.78%

Source: Federal Procurement Data Center and Eagle Eye Publishers, Inc.

**Table 6: Federal Procurements of Supplies & Equipment, Washington, MSA, FY 2004 and FY 2005
(actual dollars)**

amount Supplies & Equipment	Fiscal Year		Change	Precent Change
	2004	2005		
GEN PURPOSE AUTO DATA PROCSSNG EQ	\$4,062,750,471.41	\$3,207,768,958.26	-\$854,981,513	-21.04%
COMM DETECTION & COHERENT RAD EQ	\$1,300,777,492.05	\$1,317,249,688.88	\$16,472,197	1.27%
FUR STEAM PLNT DRYING EQ & NUC REAC	\$941,953,766.32	\$212,572,247.07	-\$729,381,519	-77.43%
JEWELRY & MISC ITEMS	\$551,119,148.37	\$240,084,726.88	-\$311,034,421	-56.44%
GRND EFFCT VEH MTR VEH TRLRS & CYCL	\$476,873,680.07	\$240,348,682.46	-\$236,524,998	-49.60%
FIRE CONTROL EQUIPMENT	\$195,732,416.17	\$336,443,240.23	\$140,710,824	71.89%
ELECT & ELECTRONIC EQ COMPONENTS	\$177,225,588.67	\$315,503,764.66	\$138,278,176	78.02%
SPECIAL INDUSTRIAL MACHINERY	\$279,251,537.90	\$183,983,696.91	-\$95,267,841	-34.12%
TRAINING AIDS AND DEVICES	\$227,536,459.51	\$191,602,575.16	-\$35,933,884	-15.79%
MED, DENTAL & VET EQ & SUPPLIES	\$115,232,604.63	\$209,806,449.32	\$94,573,845	82.07%
CHEMICALS & CHEMICAL PRODUCTS	\$40,709,474.94	\$283,286,916.67	\$242,577,442	595.87%
ALARM SIGNALS & SEC DETECTION SYS	\$206,456,081.33	\$103,159,066.47	-\$103,297,015	-50.03%
FURNITURE	\$139,687,074.10	\$162,207,674.17	\$22,520,600	16.12%
INSTRUMENTS & LABORATORY EQUIPMENT	\$144,963,580.15	\$128,295,499.48	-\$16,668,081	-11.50%
ELECTRIC WIRE & PWR & DISTRIB EQ	\$173,943,336.70	\$38,952,574.01	-\$134,990,763	-77.61%
AIRCRAFT COMPONENTS & ACCESSORIES	\$68,296,263.00	\$98,008,863.00	\$29,712,600	43.51%
BOOKS MAPS AND OTHER PUBLICATIONS	\$72,964,268.42	\$90,715,056.87	\$17,750,788	24.33%
OILS	\$44,432,597.18	\$105,907,617.79	\$61,475,021	138.36%
CLOTHING	\$49,354,942.51	\$83,252,724.26	\$33,897,782	68.68%
FABRICATED MATERIALS	\$10,487,472.21	\$119,385,661.17	\$108,898,189	1038.36%
VEHICULAR EQUIPMENT COMPONENTS	\$50,576,221.10	\$78,790,994.84	\$28,214,774	55.79%
FOOD	\$16,848,550.22	\$98,802,333.84	\$81,953,784	486.41%
OFFICE SUPPLIES AND DEVICES	\$33,372,871.57	\$77,579,333.75	\$44,206,462	132.46%
FIBER OPTIC MAT COMP ASSMBLY & ACCE	\$58,568,506.66	\$49,033,073.22	-\$9,535,433	-16.28%
OFF MCHNS TXT PROC SYS & VIS REC EQ	\$50,288,148.01	\$47,941,793.35	-\$2,346,355	-4.67%
HARDWARE & ABRASIVE	\$39,455,481.71	\$47,153,288.07	\$7,697,806	19.51%
SPACE VEHICLES	\$42,247,697.00	\$37,242,261.63	-\$5,005,435	-11.85%
WEAPONS	\$21,044,879.44	\$45,256,591.35	\$24,211,712	115.05%
WATER PURIFICATION & SWG TRTMT EQ	\$12,601,309.78	\$50,421,105.70	\$37,819,796	300.13%
FOOD PREPARATION & SERVING EQ	\$16,736,418.47	\$22,952,346.32	\$6,215,928	37.14%
GUIDED MISSILES	\$24,719,736.00	\$8,873,734.00	-\$15,846,002	-64.10%
SHPS, SML CRFT, PONTOONS & FLT DOCK	\$6,340,934.68	\$19,554,005.47	\$13,213,071	208.38%

amount	Fiscal Year			
Supplies & Equipment	2004	2005	Change	Precent Change
REFRIG AIR CONDT AIR CIRC EQ	\$17,327,048.63	\$4,826,076.83	-\$12,500,972	-72.15%
LIGHTING FIXTURES & LAMPS	\$17,434,867.79	\$4,197,937.69	-\$13,236,930	-75.92%
HOUSEHOLD & COMMERCIAL FURNS & APPL	\$9,081,208.27	\$12,308,185.65	\$3,226,977	35.53%
PHOTOGRAPHIC INSTRUMENT	\$8,098,298.03	\$12,703,655.02	\$4,605,357	56.87%
CONTAINERS PACKAGING & PACKING SUPP	\$6,642,460.99	\$12,814,337.55	\$6,171,877	92.92%
AMMUNITION AND EXPLOSIVES	\$7,209,746.20	\$12,190,804.36	\$4,981,058	69.09%
SERVICE AND TRADE EQUIPMENT	\$9,834,286.06	\$8,397,190.39	-\$1,437,096	-14.61%
CONST MINING EXCAV & HWY MAINT EQ	\$6,689,801.71	\$10,892,895.48	\$4,203,094	62.83%
MAINTENANCE & REPAIR SHOP EQ	\$9,002,842.63	\$7,624,625.50	-\$1,378,217	-15.31%
CONTRUCTION & BUILDING MATERIALS	\$10,691,957.68	\$5,800,117.56	-\$4,891,840	-45.75%
AIRCRAFT & AIRFRAME STRUCTURAL COMP	\$6,748,415.00	\$9,167,690.84	\$2,419,276	35.85%
FIRE FIGHTING RESCUE SAFETY EQ	\$3,654,078.81	\$12,158,242.00	\$8,504,163	232.73%
SHIP AND MARINE EQUIPMENT	\$9,454,591.20	\$5,434,374.32	-\$4,020,217	-42.52%
CLOTH	\$5,975,781.34	\$7,072,107.92	\$1,096,327	18.35%
ENGINES TURBINES AND COMPONENTS	\$6,385,098.26	\$6,622,595.30	\$237,497	3.72%
PREFABRICATED STRUCTURE & SCAFFOLD	\$6,065,169.01	\$6,504,615.70	\$439,447	7.25%
METAL WORKING MACHINERY	\$3,707,908.83	\$8,311,339.15	\$4,603,430	124.15%
RECREATIONAL & ATHLETIC EQ	\$6,052,563.37	\$3,954,449.67	-\$2,098,114	-34.66%
METALS	\$1,525,184.10	\$6,759,523.07	\$5,234,339	343.19%
HAND TOOLS	\$6,161,015.10	\$2,029,376.16	-\$4,131,639	-67.06%
ENGINE ACCESSORIES	\$5,345,299.00	\$2,464,674.84	-\$2,880,624	-53.89%
MATERIALS HANDLING EQUIPMENT	\$4,378,863.64	\$3,216,010.56	-\$1,162,853	-26.56%
VALVES	\$2,695,040.36	\$3,462,972.58	\$767,932	28.49%
PIPE, TUBE HOSE & FITTINGS	\$406,560.24	\$4,967,027.56	\$4,560,467	1121.72%
AIRCRAFT LAUNCH, LAND, GRD HANDL EQ	\$470,343.00	\$4,538,368.00	\$4,068,025	864.91%
MECHANICAL POWER TRANSMISSION EQ	\$2,842,539.34	\$2,146,832.00	-\$695,707	-24.47%
LUMBER MILLWORK PLYWOOD AND VENEER	\$3,507,752.05	\$339,700.75	-\$3,168,051	-90.32%
MUSIC INSTR PHNOGRPHS & HME-TYP RAD	\$1,433,300.05	\$2,196,298.65	\$762,999	53.23%
PUMPS & COMPRESSORS	\$1,668,823.70	\$1,606,842.10	-\$61,982	-3.71%
AGRICULTURAL MACHINERY & EQUIPMENT	\$2,404,419.64	\$529,025.69	-\$1,875,394	-78.00%
MEASURING TOOLS	\$2,294,797.58	\$577,823.26	-\$1,716,974	-74.82%
BRUSHES PAINTS SEALERS & ADHESIVES	\$724,048.22	\$1,433,823.96	\$709,776	98.03%
PLUMBING	\$859,826.25	\$1,054,275.92	\$194,450	22.61%
FERTILIZER, FEED, SEED	\$1,118,990.90	\$770,998.51	-\$347,992	-31.10%
LIVE ANIMALS	\$186,364.00	\$1,600,065.72	\$1,413,702	758.57%
ROPE CABLE CHAIN & FITTING	\$809,891.74	\$973,104.84	\$163,213	20.15%

amount	Fiscal Year			
Supplies & Equipment	2004	2005	Change	Precent Change
TOILETRY PAPER PRODUCTS	\$564,247.17	\$878,747.97	\$314,501	55.74%
BEARINGS	\$300,306.00	\$715,566.00	\$415,260	138.28%
CLEANING EQ & SUPPLIES	\$334,938.80	\$408,916.82	\$73,978	22.09%
NUCLEAR ORDNANCE	\$114,112.60	\$394,620.90	\$280,508	245.82%
TRACTORS	\$116,303.82	\$194,294.03	\$77,990	67.06%
RAILWAY EQUIPMENT	\$1,320.00	\$157,350.00	\$156,030	11820.45%
WOODWORKING MACHINERY & EQUIPMENT	\$80,555.39	\$50,934.34	-\$29,621	-36.77%
METALS & MINERALS	\$10,641.00	\$115,480.23	\$104,839	985.24%
TIRES & TUBES	\$28,306.00	\$43,833.28	\$15,527	54.86%
MISC CRUDE PRODUCTS		\$3,055.00	\$3,055	#DIV/0!
Grand Total	\$9,842,988,923.78	\$8,446,747,328.93	-\$1,396,241,595	-14.19%

Source: Federal Procurement Data Center and Eagle Eye Publishers, Inc.

**Table 7: Federal Procurement of R&D, Washington MSA, FY 2004 and FY 2005
(actual dollars)**

amount Research & Development	Fiscal Year		Change	Percent Change
	2004	2005		
R&D-AGRICULTURE	\$66,635,630.56	\$10,522,237.58	-\$56,113,393	-84.21%
R&D-COMMODITY TRANSPORTATION	\$0.00	\$217,696.00	\$217,696	n/a
R&D-DEFENSE	\$1,879,628,487.74	\$2,347,255,511.80	\$467,627,024	24.88%
R&D-ECONOMIC GROWTH-PRODUCTIVITY	\$10,443,990.53	\$7,075,777.18	-\$3,368,213	-32.25%
R&D-EDUCATIONAL	\$78,700,274.29	\$78,630,561.49	-\$69,713	-0.09%
R&D-ENERGY	\$7,800,740.60	\$934,000.39	-\$6,866,740	-88.03%
R&D-ENVIRONMENT	\$406,706,108.31	\$8,921,283.76	-\$397,784,825	-97.81%
R&D-GENERAL TRANSPORTATION	\$18,507,996.34	\$10,138,076.44	-\$8,369,920	-45.22%
R&D-HOUSING	\$2,696,261.00	\$20,144,291.00	\$17,448,030	647.12%
R&D-INCOME SECURITY	\$7,859,571.05	\$11,067,361.97	\$3,207,791	40.81%
R&D-INTERNATIONAL AFFAIRS	\$50,000.00	\$3,160,132.00	\$3,110,132	6220.26%
R&D-MEDICAL	\$431,535,816.38	\$340,858,152.43	-\$90,677,664	-21.01%
R&D-MINING ACTIVITIES		\$500,289.00	\$500,289	n/a
R&D-MISC HARD GOODS	\$1,177,860,517.93	\$1,353,894,815.40	\$176,034,297	14.95%
R&D-MODAL TRANSPORTATION	\$7,248,014.60	\$7,970,550.11	\$722,536	9.97%
R&D-NATURAL RESOURCE	\$1,137,595.00	\$1,851,823.00	\$714,228	62.78%
R&D-OTHER R & D	\$316,852,442.09	\$602,094,951.85	\$285,242,510	90.02%
R&D-SCIENCES NEC	\$207,112,101.32	\$333,532,866.99	\$126,420,766	61.04%
R&D-SERVICE & DEVELOPMENT	\$33,747,803.44	\$37,140,960.80	\$3,393,157	10.05%
R&D-SOCIAL SERVICES	\$1,754,860.00	\$11,725,973.00	\$9,971,113	568.20%
R&D-SPACE	\$649,500,032.93	\$770,605,523.48	\$121,105,491	18.65%
Grand Total	\$5,305,778,244.11	\$5,958,242,835.67	\$652,464,592	12.30%

Source: Federal Procurement Data Center and Eagle Eye Publishers, Inc.

Table 8: Federal Procurement Trends by Agency, Washington MSA, FY 1992 to FY 2005
(actual dollars)

amount Agency ACTION	Fiscal Year	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	Average annual growth rate FY 1992-FY 2005	
		\$378,000.00	\$2,334,000.00	\$6,454,000.00											-100.00%	
ADVISORY COMMITTEE ON FEDERAL PAY		\$80,000.00	\$3,077,000.00		\$1,102,000.00			\$732,000.00	\$25,000.00	\$25,000.00				\$2,194,367.61	\$1,906,976.57	25.42%
AGENCY FOR INTERNATIONAL DEVELOPMENT		\$244,492,000.00	\$378,244,000.00	\$345,882,000.00	\$437,863,000.00	\$266,742,000.00	\$36,685,000.00	\$298,201,000.00	\$397,698,000.00	\$365,324,000.00	\$526,816,000.00	\$405,613,134.00	\$1,058,600,429.00	\$1,258,532,470.00	\$2,399,019.63	-28.13%
AMERICAN BATTLE MONUMENTS COMMISSION								\$47,000.00		\$49,000.00			\$58,000.00	\$197,793.54		0.00%
ARMS CONTROL AND DISARMAMENT AGENCY		\$3,798,000.00	\$3,478,000.00	\$4,412,000.00	\$4,158,000.00	\$3,681,000.00	\$4,559,000.00	\$4,232,000.00	\$2,093,000.00							-100.00%
COMMISSION ON CIVIL RIGHTS														\$2,620,516.37	\$98,196.00	0.00%
COMMODITY FUTURES TRADING COMMISSION		\$5,004,000.00	\$6,005,000.00	\$5,382,000.00	\$5,888,000.00	\$10,773,000.00	\$5,128,000.00	\$5,947,000.00		\$7,603,000.00	\$2,178,000.00	\$11,994,118.00		\$9,136,133.00	\$13,093,305.22	7.11%
CONSUMER PRODUCT SAFETY COMMISSION		\$2,041,000.00	\$2,778,000.00	\$2,478,000.00	\$1,530,000.00	\$899,000.00		\$1,576,000.00	\$2,615,000.00	\$1,505,000.00	\$3,656,000.00	\$4,835,000.00	\$3,578,721.00	\$5,153,191.46	\$4,680,257.96	6.11%
CORPORATION FOR NATIONAL AND COMMUNITY S COURT SERVICES AND OFFENDER SUPERVISION					\$2,776,000.00		\$585,000.00	\$2,132,000.00	\$3,230,000.00	\$3,905,000.00	\$1,554,000.00	\$25,000.00	\$19,746,042.00	\$13,261,454.40	\$16,558,270.01	0.00%
DEPARTMENT OF AGRICULTURE		\$147,506,000.00	\$183,976,000.00	\$193,051,000.00	\$136,062,000.00	\$147,399,000.00	\$141,982,000.00	\$206,499,000.00	\$234,750,000.00	\$189,134,873.00	\$326,460,612.00	\$273,952,086.00	\$372,818,903.00	\$320,666,683.54	\$355,707,749.29	6.49%
DEPARTMENT OF COMMERCE		\$249,875,000.00	\$242,052,000.00	\$309,328,000.00	\$396,837,000.00	\$426,982,000.00	\$426,982,000.00	\$689,147,000.00	\$651,032,000.00	\$1,336,785,000.00	\$87,570,300.00	\$87,570,300.00	\$75,530,340.00	\$878,080,821.68	\$1,131,938,173.06	11.39%
DEPARTMENT OF DEFENSE		\$7,370,281,000.00	\$7,772,893,000.00	\$8,750,439,000.00	\$9,134,332,000.00	\$11,081,910,000.00	\$11,264,319,000.00	\$11,452,722,000.00	\$11,934,783,000.00	\$12,701,061,000.00	\$12,798,006,966.00	\$16,162,289,736.00	\$18,617,087,633.00	\$24,085,311,829.59	\$26,205,786,589.67	9.48%
DEPARTMENT OF EDUCATION		\$80,777,000.00	\$93,401,000.00	\$446,418,000.00	\$170,566,000.00	\$202,174,000.00	\$338,241,000.00	\$371,195,000.00	\$354,610,000.00	\$499,910,000.00	\$557,669,000.00	\$534,313,418.00	\$506,925,224.00	\$996,971,464.10	\$552,110,737.80	14.72%
DEPARTMENT OF ENERGY		\$441,876,000.00	\$489,111,000.00	\$511,416,000.00	\$717,180,000.00	\$551,357,000.00	\$590,000,000.00	\$278,756,000.00	\$519,230,000.00	\$491,297,000.00	\$382,428,000.00	\$339,417,783.00	\$334,035,869.00	\$442,952,718.82	\$471,182,828.60	0.46%
DEPARTMENT OF HEALTH AND HUMAN SERVICES		\$749,199,000.00	\$877,245,000.00	\$477,365,000.00	\$1,197,662,000.00	\$1,069,889,000.00	\$1,082,548,000.00	\$1,469,535,000.00	\$1,529,766,000.00	\$1,976,787,000.00	\$2,024,794,000.00	\$2,508,014,077.00	\$3,166,312,512.00	\$3,717,720,463.03	\$3,930,153,930.67	12.57%
DEPARTMENT OF HOMELAND SECURITY											\$32,959.00	\$1,943,716,518.00	\$3,006,189,203.11	\$3,642,993,659.84		0.00%
DEPARTMENT OF HOUSING AND URBAN DEVTMEN		\$183,793,000.00	\$177,002,000.00	\$171,790,000.00	\$188,482,000.00	\$208,313,000.00	\$231,258,000.00	\$145,293,000.00	\$446,450,995.00	\$480,284,117.00	\$477,698,596.00	\$399,724,251.00	\$356,490,849.00	\$355,616,190.70	\$446,683,444.00	6.55%
DEPARTMENT OF JUSTICE		\$527,024,000.00	\$504,531,000.00	\$638,299,000.00	\$804,965,000.00	\$910,821,000.00	\$1,032,256,000.00	\$1,327,943,000.00	\$1,426,830,000.00	\$1,341,007,319.00	\$1,614,858,768.00	\$1,927,688,835.00	\$1,380,242,918.00	\$1,645,759,274.88	\$1,390,352,900.33	7.17%
DEPARTMENT OF LABOR		\$112,775,000.00	\$135,212,000.00	\$127,234,000.00	\$166,459,000.00	\$136,100,000.00	\$185,941,000.00	\$205,200,000.00	\$254,986,000.00	\$292,947,000.00	\$379,896,000.00	\$419,419,196.00	\$377,570,747.00	\$458,086,617.60	\$333,497,676.04	8.05%
DEPARTMENT OF STATE		\$266,990,000.00	\$276,590,000.00	\$282,902,000.00	\$317,227,000.00	\$272,000,000.00	\$317,227,000.00	\$333,200,000.00	\$494,576,000.00	\$584,457,600.00	\$808,800,135.00	\$819,739,072.00	\$808,800,135.00	\$1,040,446,165.00	\$1,040,446,165.00	9.78%
DEPARTMENT OF THE INTERIOR		\$117,657,000.00	\$140,892,000.00	\$201,499,000.00	\$124,977,000.00	\$90,073,000.00	\$123,560,000.00	\$159,396,000.00	\$282,343,000.00	\$251,524,000.00	\$686,786,000.00	\$547,781,868.00	\$1,276,945,489.00	\$1,670,037,198.88	\$1,670,037,198.88	20.89%
DEPARTMENT OF THE TREASURY		\$690,557,000.00	\$665,282,000.00	\$858,749,000.00	\$796,534,000.00	\$912,698,000.00	\$968,284,000.00	\$1,187,733,000.00	\$1,421,780,000.00	\$1,392,263,000.00	\$1,836,831,000.00	\$2,023,723,000.00	\$1,302,542,510.00	\$1,672,657,646.66	\$1,817,449,116.05	7.16%
DEPARTMENT OF TRANSPORTATION		\$1,744,640,000.00	\$1,976,452,000.00	\$2,025,275,000.00	\$1,801,576,000.00	\$1,315,222,000.00	\$1,391,569,000.00	\$873,595,000.00	\$429,296,000.00	\$584,441,000.00	\$1,787,563,338.00	\$1,190,181,270.00	\$649,664,132.76	\$649,664,132.76	\$35,545,270.60	-10.78%
DEPARTMENT OF VETERANS AFFAIRS		\$78,688,000.00	\$131,170,000.00	\$94,309,000.00	\$231,209,000.00	\$187,101,000.00	\$299,262,000.00	\$327,869,000.00	\$241,069,000.00	\$298,734,000.00	\$434,640,000.00	\$499,501,912.00	\$688,652,838.00	\$689,134,990.60	\$771,405,625.80	17.71%
ENVIRONMENTAL PROTECTION AGENCY		\$415,723,000.00	\$304,189,000.00	\$323,916,000.00	\$342,260,000.00	\$206,347,000.00	\$312,149,000.00	\$292,242,966.00	\$299,900,000.00	\$296,228,783.00	\$317,585,080.00	\$272,837,908.00	\$272,837,908.00	\$256,398,343.80	\$360,544,709.80	-1.01%
EQUAL EMPLOYMENT OPPORTUNITY COMMISSION		\$5,047,000.00	\$7,895,000.00	\$2,563,000.00	\$4,054,000.00	\$4,315,000.00	\$4,081,000.00	\$4,839,000.00	\$7,876,000.00	\$4,599,000.00	\$6,721,000.00	\$5,073,000.00	\$7,271,254.00	\$12,316,873.00	\$11,819,006.71	6.27%
EXECUTIVE OFFICE OF THE PRESIDENT		\$14,356,000.00	\$12,975,000.00	\$17,459,000.00	\$15,325,000.00	\$17,888,000.00	\$22,952,000.00	\$28,679,000.00	\$31,694,000.00	\$31,074,000.00	\$27,549,000.00	\$47,206,000.00	\$50,593,889.00	\$23,985,300.51	\$30,596,324.29	3.25%
FEDERAL COMMUNICATIONS COMMISSION		\$1,739,000.00	\$2,150,000.00	\$1,104,000.00	\$927,000.00	\$397,000.00	\$5,951,000.00	\$287,000.00	\$5,742,000.00	\$13,888,000.00	\$13,888,000.00	\$13,888,000.00	\$13,888,000.00	\$18,808,216.64	\$64,000,894.78	38.25%
FEDERAL ELECTION COMMISSION		\$650,000.00	\$571,000.00	\$1,109,000.00	\$1,166,000.00	\$1,902,000.00	\$2,743,000.00	\$55,261,000.00	\$475,000.00	\$1,867,000.00	\$1,234,000.00	\$1,939,000.00	\$5,869,842.00	\$2,949,198.15	\$4,328,362.21	14.50%
FEDERAL EMERGENCY MANAGEMENT AGENCY		\$132,328,000.00	\$155,596,000.00	\$141,092,000.00	\$164,852,000.00	\$126,547,000.00	\$215,719,000.00	\$182,566,000.00	\$230,398,000.00	\$178,410,000.00	\$267,649,117.00	\$262,110,985.00	\$45,280,672.00			-100.00%
FEDERAL LABOR RELATIONS AUTHORITY		\$279,000.00	\$135,000.00					\$476,000.00								-100.00%
FEDERAL MARITIME COMMISSION		\$808,000.00	\$562,000.00	\$1,805,000.00	\$523,000.00	\$95,000.00			\$238,000.00	\$134,000.00	\$730,000.00	\$171,220.00	\$1,131,535.94	\$973,369.14		1.34%
FEDERAL TRADE COMMISSION		\$3,947,000.00	\$5,359,000.00	\$4,261,000.00	\$7,124,000.00	\$4,473,000.00	\$5,434,000.00	\$5,133,000.00	\$13,430,000.00	\$10,752,000.00	\$13,586,000.00	\$14,210,000.00	\$23,931,083.00	\$161,757.86	\$4,413,222.08	0.80%
GENERAL SERVICES ADMINISTRATION		\$1,352,453,000.00	\$1,350,364,000.00	\$2,973,216,000.00	\$1,024,109,000.00	\$1,558,630,000.00	\$2,256,444,000.00	\$2,740,077,000.00	\$3,174,450,980.00	\$4,801,008,817.00	\$5,069,103,986.00	\$8,072,041,490.00	\$5,842,799,883.00	\$5,168,566,290.76	\$4,992,398,370.41	9.78%
INTERNATIONAL TRADE COMMISSION		\$1,739,000.00	\$2,150,000.00	\$1,104,000.00	\$927,000.00	\$397,000.00	\$5,951,000.00	\$287,000.00	\$5,742,000.00	\$13,888,000.00	\$13,888,000.00	\$13,888,000.00	\$13,888,000.00	\$18,808,216.64	\$64,000,894.78	38.25%
INTERSTATE COMMERCE COMMISSION		\$1,247,000.00	\$1,055,000.00	\$1,206,000.00	\$1,382,000.00	\$886,000.00										-100.00%
MERIT SYSTEMS PROTECTION BOARD		\$107,000.00	\$115,000.00			\$80,000.00		\$59,000.00		\$72,000.00				\$586,420.64	\$1,684,583.24	21.76%
NATIONAL AERONAUTICS AND SPACE ADMIN.		\$1,168,901,000.00	\$1,327,572,000.00	\$1,216,039,000.00	\$1,151,867,000.00	\$1,171,542,000.00	\$1,164,867,000.00	\$1,114,120,000.00	\$1,117,185,000.00	\$1,060,842,000.00	\$1,175,995,000.00	\$1,285,091,000.00	\$1,214,140,665.00	\$2,097,457,630.00	\$2,080,249,337.00	4.20%
NATIONAL ARCHIVES AND RECORDS ADMINISTRA		\$13,498,000.00	\$16,681,000.00	\$8,363,000.00	\$14,817,000.00	\$2,049,000.00	\$2,071,000.00	\$18,180,000.00	\$10,121,000.00	\$24,284,000.00	\$30,750,000.00	\$44,303,000.00	\$48,980,838.00	\$96,601,382.26	\$64,844,970.49	11.86%
NATIONAL CAPITAL PLANNING COMMISSION				\$80,000.00		\$82,000.00		\$39,000.00	\$152,000.00							0.00%
NATIONAL FOUNDATION ON ARTS/HUMANITIES		\$1,037,000.00	\$1,815,000.00	\$918,000.00	\$976,000.00	\$2,535,000.00	\$1,296,000.00	\$931,000.00	\$1,296,000.00	\$491,000.00	\$516,000.00	\$974,000.00	\$1,482,612.00	\$1,322,800.00	\$1,085,489.59	0.33%
NATIONAL LABOR RELATIONS BOARD		\$8,390,000.00	\$7,216,000.00	\$2,802,000.00	\$3,181,000.00	\$1,704,000.00	\$1,255,000.00	\$2,042,000.00	\$1,318,000.00	\$1,833,000.00	\$5,228,000.00	\$3,271,144.00	\$3,616,276.58	\$11,416,146.49		4.23%
NATIONAL MEDIATION BOARD		\$1,350,000.00	\$2,109,000.00	\$1,695,000.00	\$1,773,000.00	\$1,127,000.00	\$1,096,000.00	\$1,096,000.00	\$1,657,000.00	\$1,688,000.00	\$2,283,000.00	\$1,783,000.00	\$668,973.00	\$458,544.14	\$370,897.14	-8.82%
NATIONAL SCIENCE FOUNDATION		\$78,811,000.00	\$79,209,000.00	\$49,918,000.00	\$79,345,000.00	\$42,146,000.00	\$69,372,000.00	\$83,674,000.00	\$89,750,000.00	\$51,594,000.00	\$46,824,000.00	\$78,228,000.00	\$38,296,411.00	\$39,990,465.54	\$78,610,299.26	-0.02%
NATIONAL TRANSPORTATION SAFETY BOARD		\$44,000.00									\$2,754,112.00		\$2,000,170.52	\$4,683,946.47		39.57%

**Table 9: Federal Procurements by Agency, Washington MSA, FY2004 and FY2005
(Actual Dollars)**

amount Dod/Civ	Agency	Fiscal Year			Precent Change
		2004	2005	Change	
Defense					
	DEPARTMENT OF DEFENSE	\$23,956,488,782.00	\$26,205,786,590.00	\$2,249,297,808	9.39%
Defense Total		\$23,956,488,782.00	\$26,205,786,590.00	\$2,249,297,808	9.39%
Nondefense					
	ADVISORY COMMITTEE ON FEDERAL PAY	\$2,194,367.61	\$1,906,976.57	-\$287,391	-13.10%
	AGENCY FOR INTERNATIONAL DEVELOPMENT	\$1,258,532,470.00	\$2,399,019.63	-\$1,256,133,450	-99.81%
	AMERICAN BATTLE MONUMENTS COMMISSION	\$197,793.54		-\$197,794	-100.00%
	COMMISSION ON CIVIL RIGHTS	\$2,620,516.37	\$98,186.00	-\$2,522,330	-96.25%
	COMMODITY FUTURES TRADING COMMISSION	\$9,136,133.00	\$13,093,305.22	\$3,957,172	43.31%
	CONSUMER PRODUCT SAFETY COMMISSION	\$5,153,191.46	\$4,680,257.96	-\$472,934	-9.18%
	CORPORATION FOR NATIONAL AND COMMUNITY S	\$13,261,454.40	\$16,558,270.01	\$3,296,816	24.86%
	DEPARTMENT OF AGRICULTURE	\$320,666,683.50	\$355,707,749.20	\$35,041,066	10.93%
	DEPARTMENT OF COMMERCE	\$878,082,821.60	\$1,131,938,173.00	\$253,855,351	28.91%
	DEPARTMENT OF DEFENSE	\$128,823,048.00		-\$128,823,048	-100.00%
	DEPARTMENT OF EDUCATION	\$996,971,464.10	\$552,110,737.80	-\$444,860,726	-44.62%
	DEPARTMENT OF ENERGY	\$442,952,718.80	\$471,182,828.60	\$28,230,110	6.37%
	DEPARTMENT OF HEALTH AND HUMAN SERVICES	\$3,717,720,463.00	\$3,930,153,931.00	\$212,433,468	5.71%
	DEPARTMENT OF HOMELAND SECURITY	\$3,006,189,203.00	\$3,642,993,660.00	\$636,804,457	21.18%
	DEPARTMENT OF HOUSING AND URBAN DEV'MENT	\$355,616,190.70	\$446,683,444.00	\$91,067,253	25.61%
	DEPARTMENT OF JUSTICE	\$1,645,759,275.00	\$1,390,352,906.00	-\$255,406,369	-15.52%
	DEPARTMENT OF LABOR	\$458,085,617.60	\$333,497,676.10	-\$124,587,942	-27.20%
	DEPARTMENT OF STATE	\$1,040,446,165.00	\$1,020,682,303.00	-\$19,763,862	-1.90%
	DEPARTMENT OF THE INTERIOR	\$1,679,037,107.00	\$1,675,278,538.00	-\$3,758,569	-0.22%
	DEPARTMENT OF THE TREASURY	\$1,672,657,646.00	\$1,817,449,116.00	\$144,791,470	8.66%
	DEPARTMENT OF TRANSPORTATION	\$649,664,132.70	\$353,545,270.60	-\$296,118,862	-45.58%
	DEPARTMENT OF VETERANS AFFAIRS	\$689,134,990.60	\$771,405,625.80	\$82,270,635	11.94%
	ENVIRONMENTAL PROTECTION AGENCY	\$256,398,343.80	\$360,544,709.50	\$104,146,366	40.62%
	EQUAL EMPLOYMENT OPPORTUNITY COMMISSION	\$12,316,873.06	\$11,819,006.71	-\$497,866	-4.04%
	EXECUTIVE OFFICE OF THE PRESIDENT	\$23,985,300.51	\$30,566,324.29	\$6,581,024	27.44%
	FEDERAL COMMUNICATIONS COMMISSION	\$18,808,216.64	\$64,000,894.78	\$45,192,678	240.28%
	FEDERAL ELECTION COMMISSION	\$2,949,198.15	\$4,328,362.21	\$1,379,164	46.76%
	FEDERAL MARITIME COMMISSION	\$1,131,535.94	\$973,369.14	-\$158,167	-13.98%
	FEDERAL TRADE COMMISSION	\$161,757.86	\$4,413,222.08	\$4,251,464	2628.29%
	GENERAL SERVICES ADMINISTRATION	\$5,168,566,291.00	\$4,992,388,370.00	-\$176,177,921	-3.41%
	INTERNATIONAL TRADE COMMISSION	\$7,640,573.39	\$3,672,010.63	-\$3,968,563	-51.94%
	MERIT SYSTEMS PROTECTION BOARD	\$586,420.64	\$1,684,583.24	\$1,098,163	187.27%
	NATIONAL AERONAUTICS AND SPACE ADMIN.	\$2,097,457,630.00	\$2,080,249,337.00	-\$17,208,293	-0.82%
	NATIONAL ARCHIVES AND RECORDS ADMINISTRA	\$96,601,382.26	\$64,844,970.49	-\$31,756,412	-32.87%

NATIONAL FOUNDATION ON ARTS/HUMANITIES	\$1,322,800.00	\$1,085,489.59	-\$237,310	-17.94%
NATIONAL LABOR RELATIONS BOARD	\$3,616,276.58	\$11,416,746.49	\$7,800,470	215.70%
NATIONAL MEDIATION BOARD	\$458,544.14	\$370,897.14	-\$87,647	-19.11%
NATIONAL SCIENCE FOUNDATION	\$39,999,465.54	\$78,610,299.26	\$38,610,834	96.53%
NATIONAL TRANSPORTATION SAFETY BOARD	\$2,000,170.52	\$4,683,946.47	\$2,683,776	134.18%
NUCLEAR REGULATORY COMMISSION	\$47,737,185.82	\$58,885,673.98	\$11,148,488	23.35%
OFFICE OF PERSONNEL MANAGEMENT	\$131,596,257.00	\$140,438,465.20	\$8,842,208	6.72%
PEACE CORPS	\$15,056,654.98	\$11,559,068.25	-\$3,497,587	-23.23%
SECURITIES AND EXCHANGE COMMISSION	\$43,402,051.27	\$65,095,362.11	\$21,693,311	49.98%
SELECTIVE SERVICE SYSTEM		\$111,300.00	\$111,300	#DIV/0!
SMALL BUSINESS ADMINISTRATION	\$26,438,789.14	\$33,293,147.72	\$6,854,359	25.93%
SMITHSONIAN INSTITUTION	\$154,634,137.90	\$196,375,206.30	\$41,741,068	26.99%
SOCIAL SECURITY ADMINISTRATION	\$50,964,756.53	\$61,759,598.79	\$10,794,842	21.18%
U. S. TRADE & DEVELOPMENT AGENCY	\$1,882,690.57	\$10,958,114.13	\$9,075,424	482.05%
UNITED STATES HOLOCAUST MEMORIAL MUSEUM	\$125,238.52		-\$125,239	-100.00%
UNITED STATES INFORMATION AGENCY	\$5,575,176.80	\$8,986,817.63	\$3,411,641	61.19%
COURT SERVICES AND OFFENDER SUPERVISION	\$4,687,313.02	\$2,091,795.40	-\$2,595,518	-55.37%
MILLENIUM CHALLENGE CORPORATION		\$4,701,450.82	\$4,701,451	#DIV/0!
Nondefense Total	\$27,189,004,484.56	\$26,241,626,513.84	-\$947,377,971	-3.48%
Grand Total	\$51,145,493,266.56	\$52,447,413,103.84	\$1,301,919,837	2.55%

Source: Federal Procurement Data Center and Eagle Eye Publishers, Inc.