



Delta Associates Spring Seminar

The U.S. and Washington Area Economies: Current Performance and Outlook: 2014-2019

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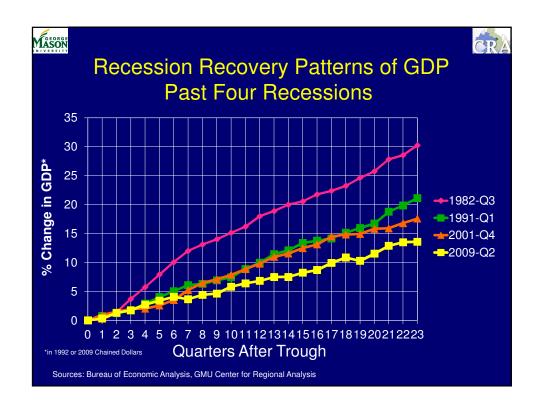
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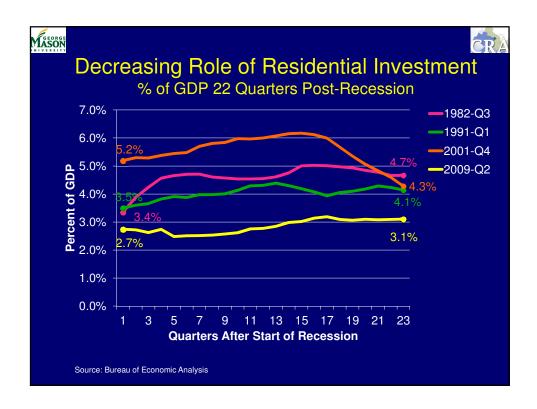
May 5, 2015

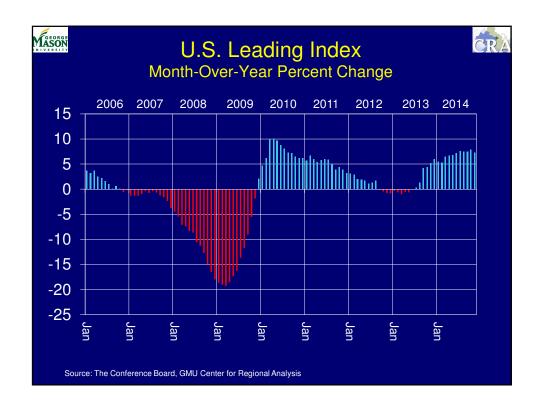


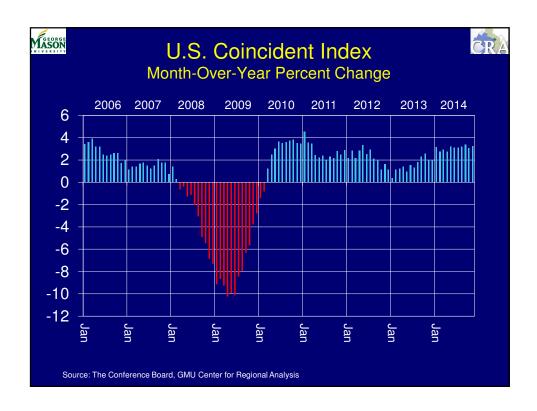


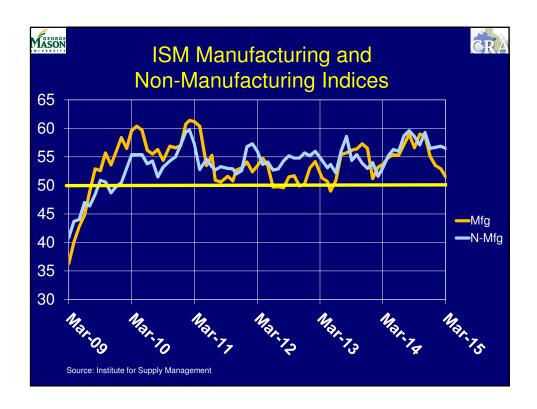
The U.S. Economy's Current Performance and Outlook

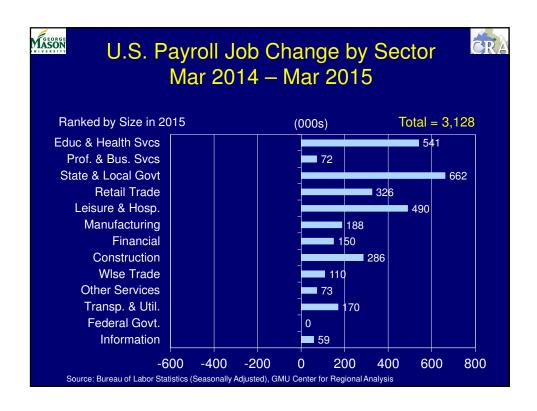


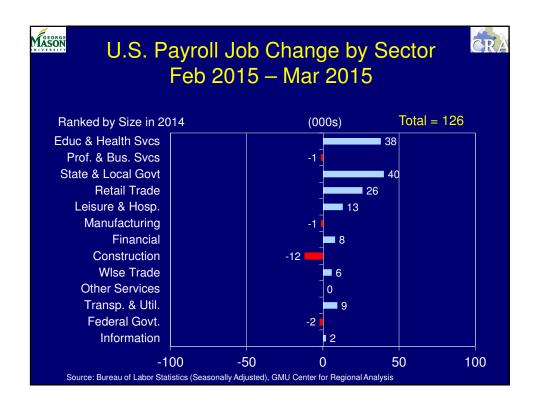


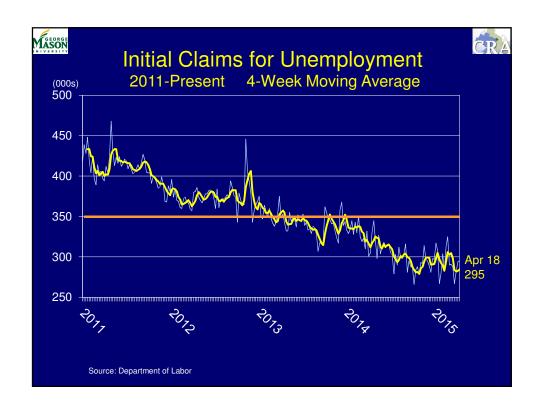


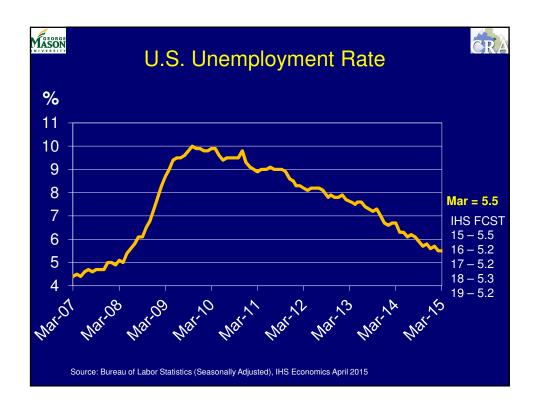




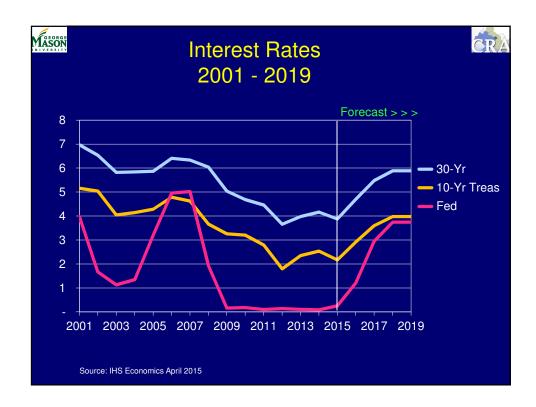


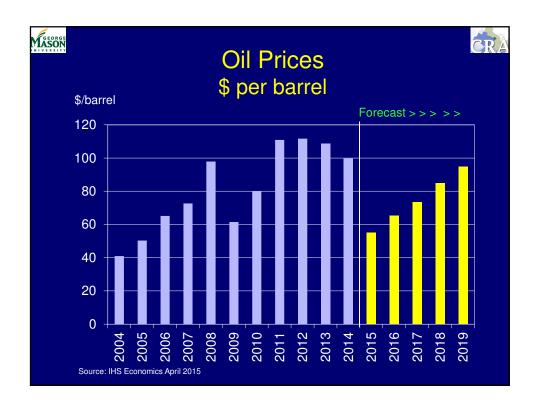


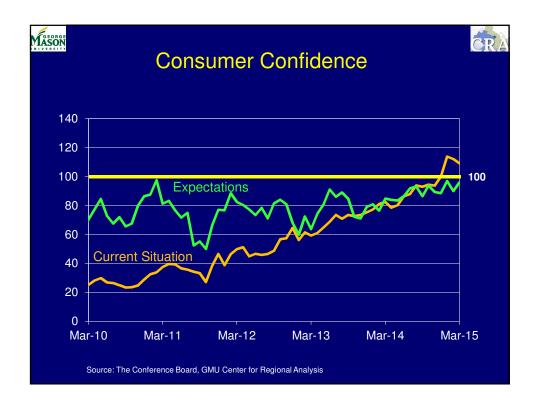














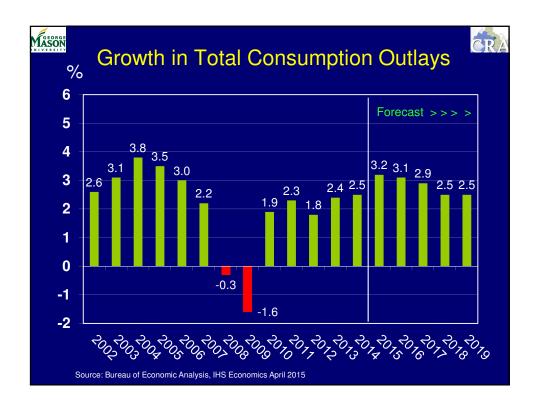


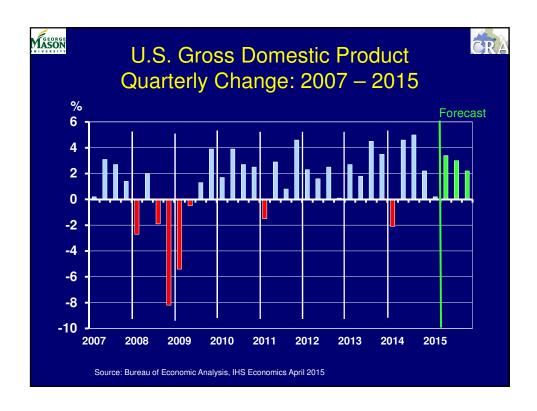
Household Formation Slowed in 2014: Contributing Causes

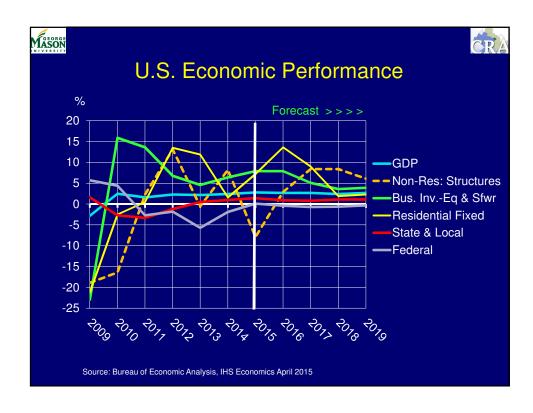


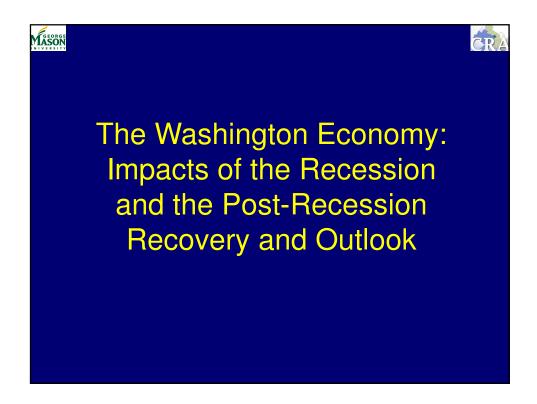
- Poor wage growth/weak growth in higher value added jobs
- Slower immigration
- Lower marriage rates
- Limited access to credit
- Degraded mobility
- Student loan burdens
- Uncertainty in global markets reduced international transfers of family money in support of housing purchases
- Changing generational values and preferences

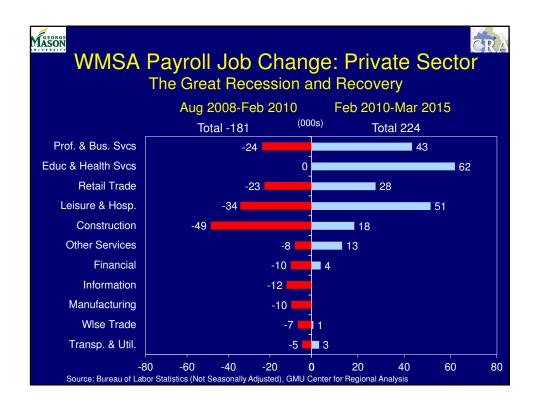
MASON NIVERSITY	Residential Construction and Resales Forecasts (millions of Units)				
	Year	Housing Starts	Existing House Sales		
	2005	2.073	7.076		
	2011	0.612	4.278		
	2012	0.783	4.661		
	2013	0.930	5.074		
	2014	1.001	4.920		
	2015	1.121	5.252		
	2016	1.308	5.613		
	2017	1.463	5.436		
	2018	1.509	5.399		
	2019	1.565	5.532		
	Source: IHS Economics, "US	Executive Summary," April 2015			

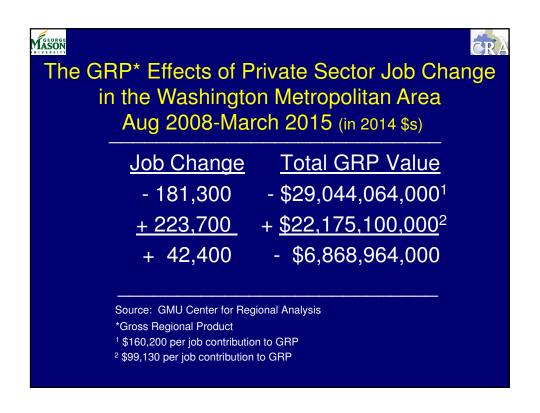










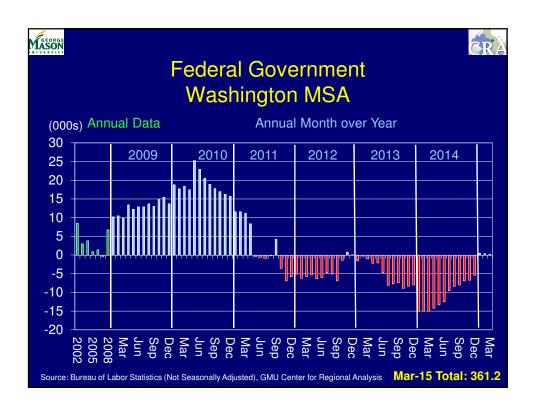




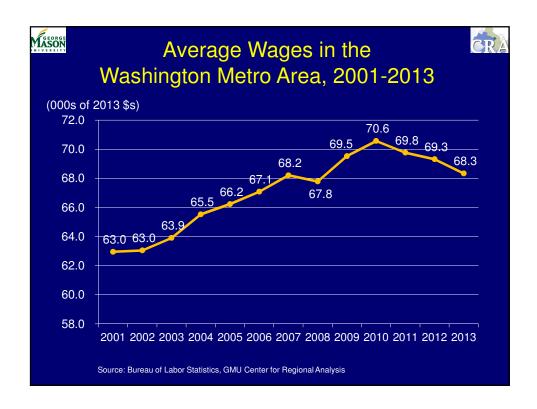


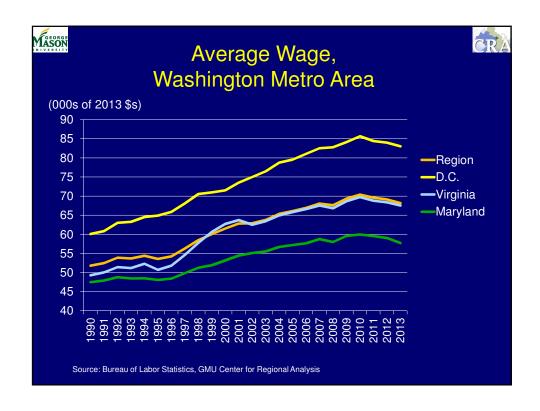
Summary of Federal Spending Trends in the Washington Metropolitan Area, 2010-2014

- Federal Procurement Outlays declined \$13.3 billion or 16.1% between FY 2010 and FY 2013.
- Federal employment has declined since peaking in July 2010, losing 21,800 jobs or 5.6%.
- Federal payroll declined by \$2.4 billion or 5.7% between FY 2010 and FY 2014 and will continue to decline as the workforce shrinks and older workers retire and are replaced by younger workers.

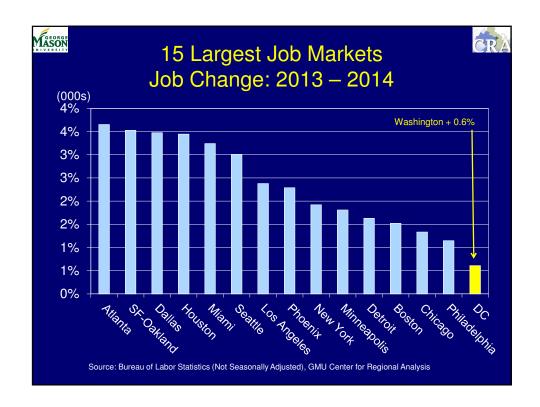






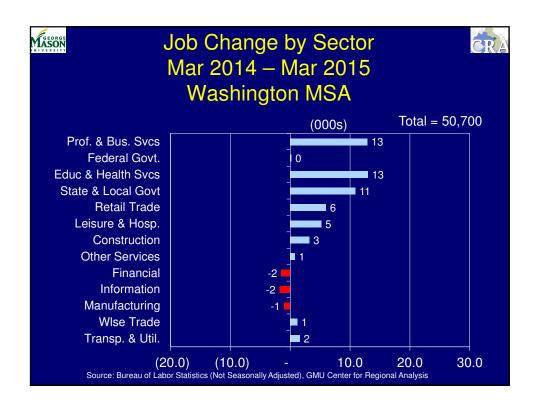


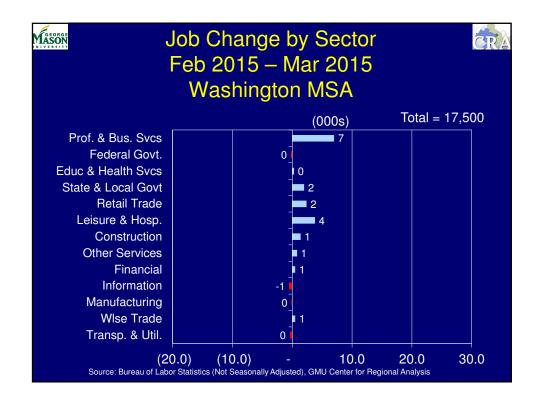
		ts of Structura ^{CRA} etropolitan Area
Jurisdiction Median	n HH Income 2013*	Change from 2009*
District (DC)	\$67,575	\$2,919
Frederick Cty	84,308	- \$5,856
Montgomery Cty	98,326	- \$4,552
Prince George's Cty	72,052	- \$4,060
Arlington County	102,501	- \$1,675
Fairfax County	111,079	- \$249
Loudoun County	116,768	- \$7,283
Prince Wm County	95,268	- \$2,234
Alexandria City	86,775	\$2,985
Total Metro Area	\$90,149	- \$2,287
Source: U.S. Census, ACS 1-Year;	GMU Center for Regional Analysis	*in 2013 dollars

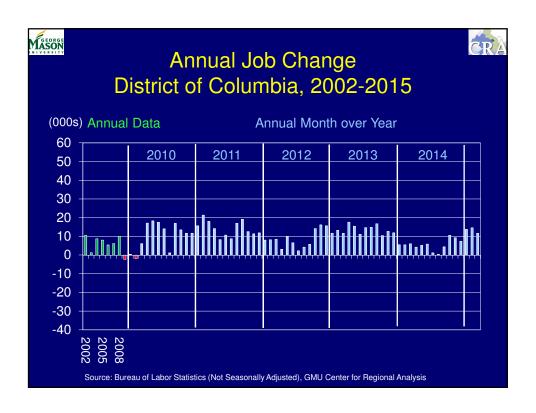


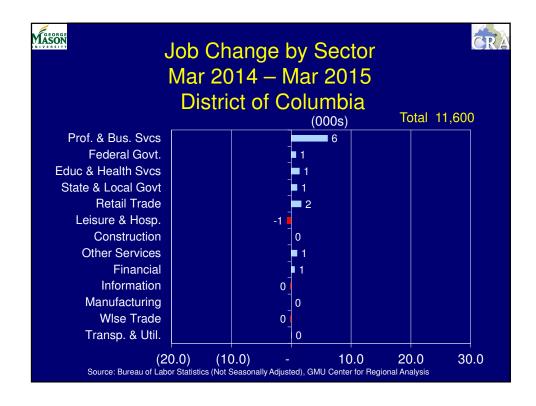


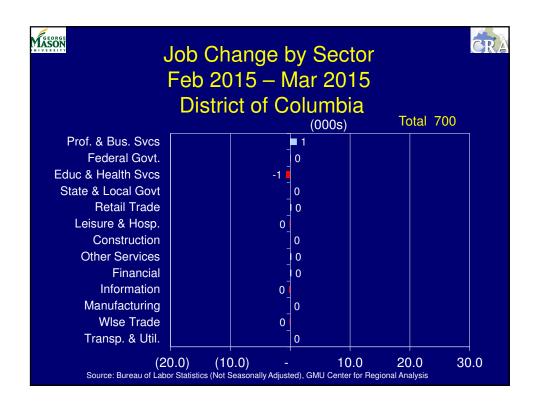


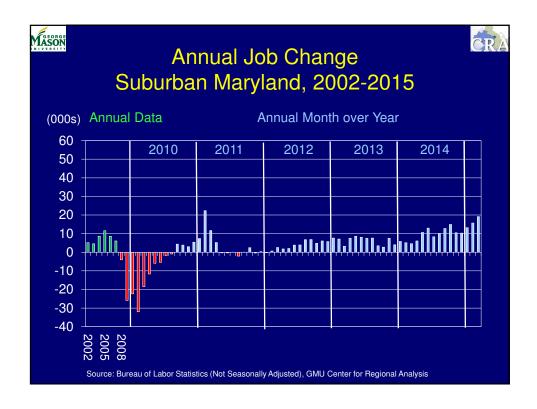


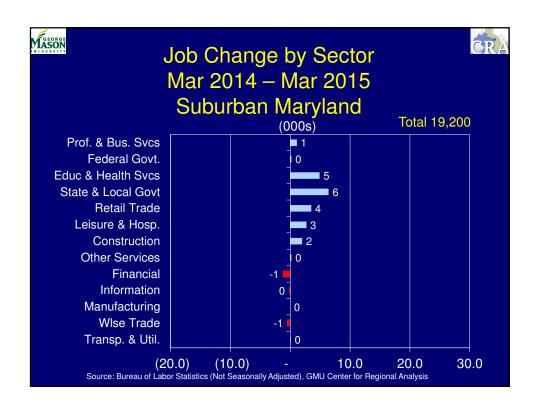


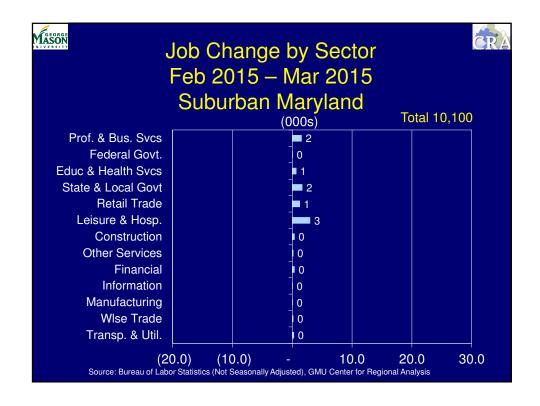


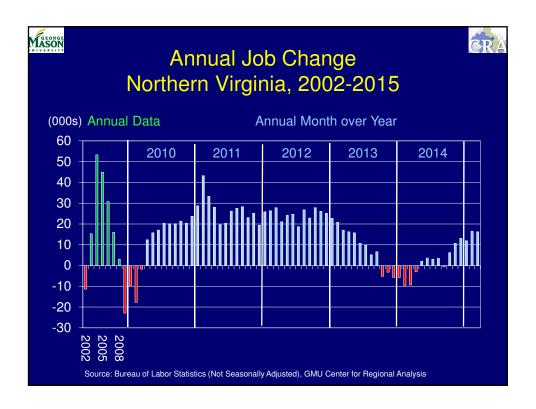


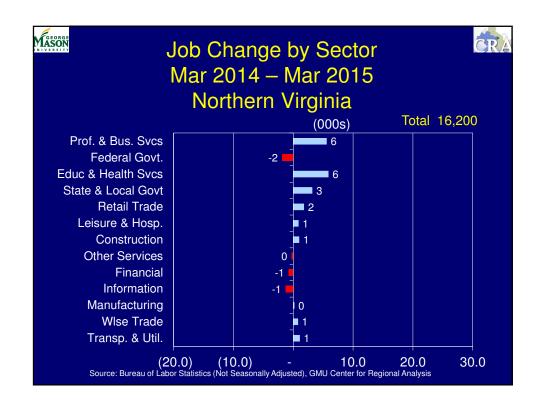


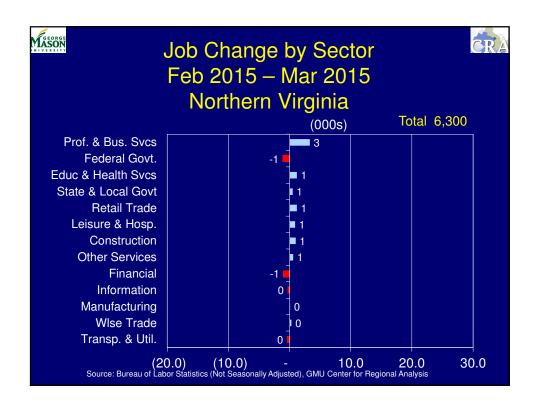


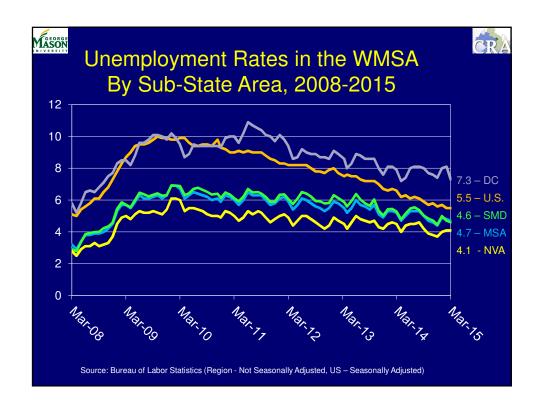


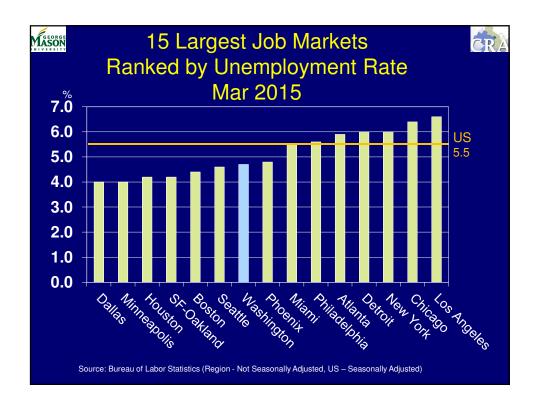




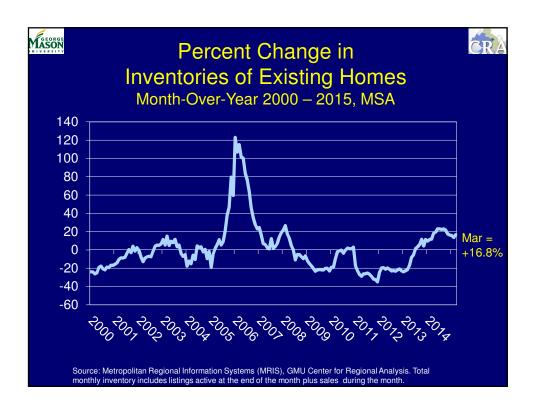


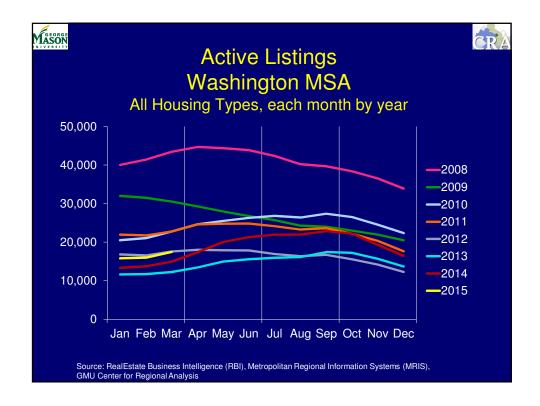


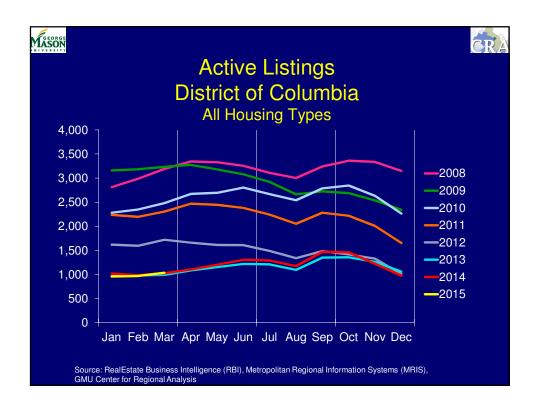


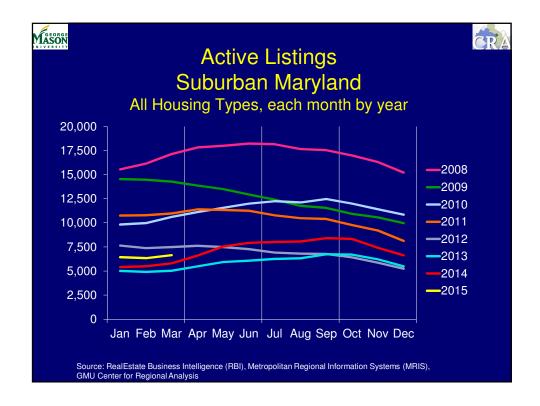


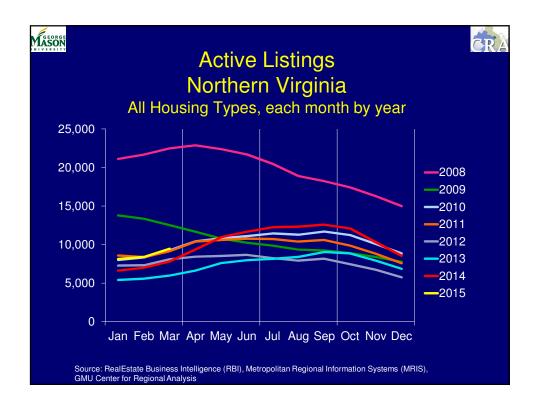


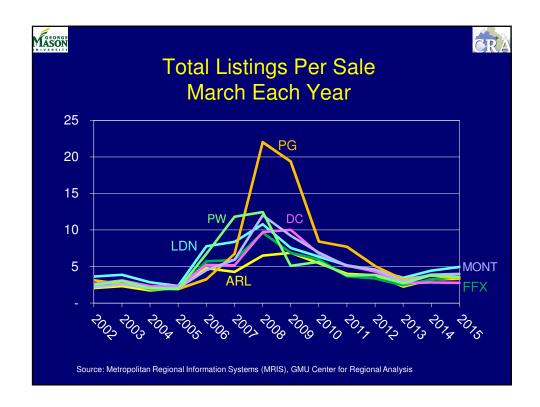






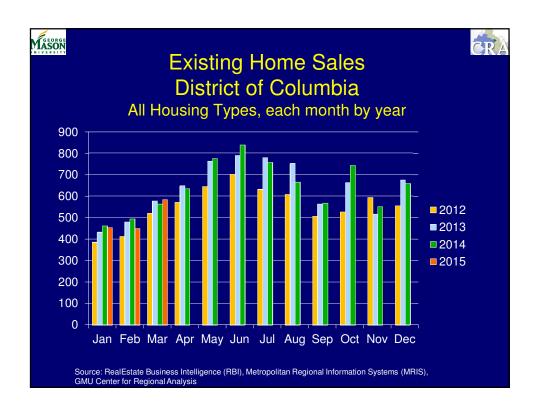


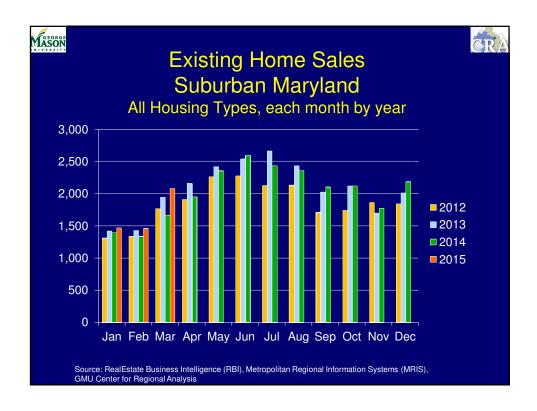


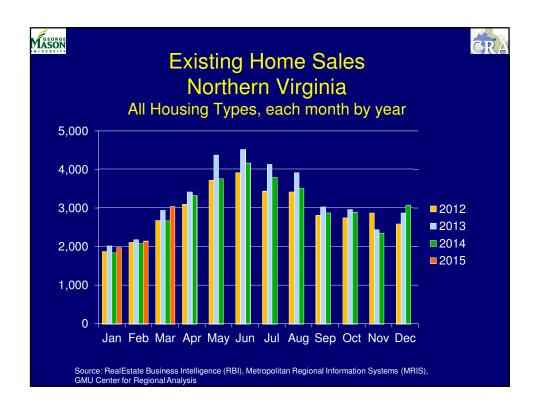






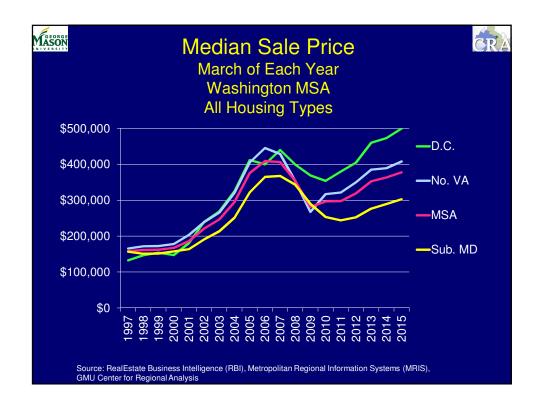








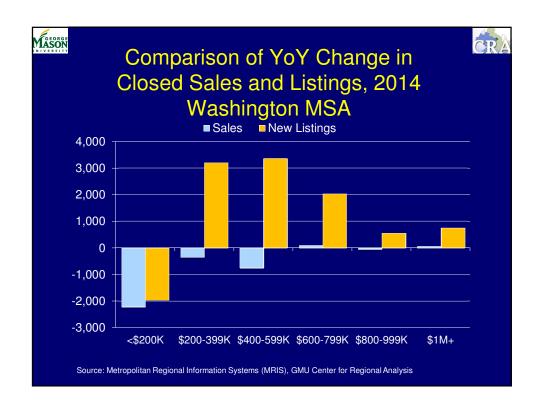


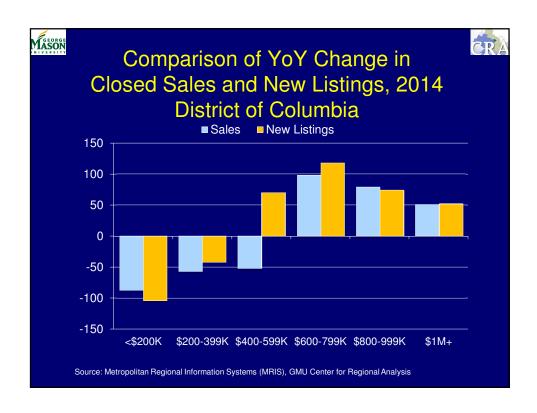


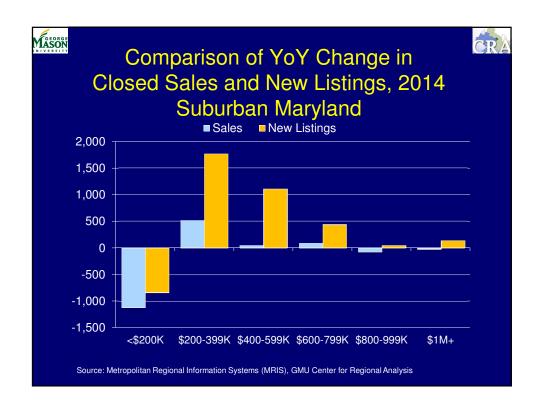




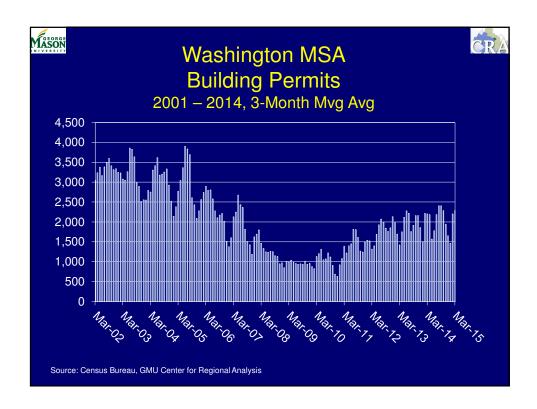


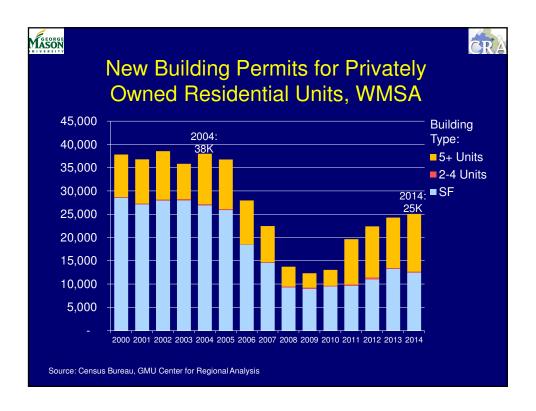


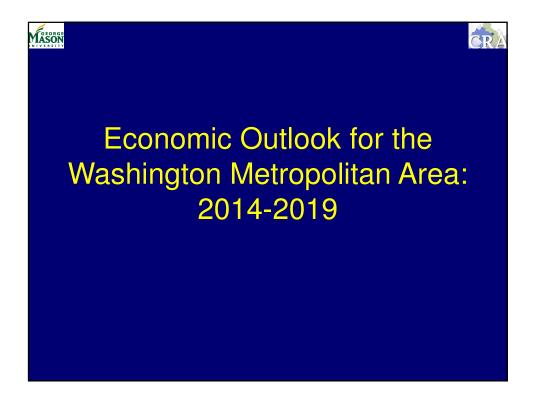














Employment Change in the WMSA by Sub-State Area (000s)								
	2012	2013	2014*	2015	2016	2017	2018	2019
D.C.	9.2	13.0	6.5	7.9	9.1	11.0	12.7	11.7
Sub. MD	4.0	6.1	11.1	12.5	17.0	20.1	16.9	15.8
No. VA	26.4	8.9	1.3	15.6	22.8	26.7	19.0	17.9
REGION	39.6	28.0	18.9	36.0	48.9	58.0	48.6	45.4
Average Annual Change 1990-2010 = 35,980								
Source: BLS, IHS Eco NOTE: The regional to				sis (January 2	015)			

Mason Principal	Source	s of Job and	d GRP
Growth in the			2014-2019
	(in tho	usands)	
Growth	Job	% of Total	Average Value
<u>Sectors</u>	<u>Change</u>	Job Change	Added per Job*
Prof. & Bus. Ser.	114.4	48.3	\$157,969
Construction	48.8	20.5	\$111,992
Education/Health	28.7	12.1	\$72,162
Hospitality Services	27.1	11.4	\$51,110
State and Local	20.2	8.5	\$81,736
Sub-Total	239.2	100.8	\$119,749
Overall Total	236.9	100.0	\$154,131
Sources: IHS Global Insight; G	MU Center for	Regional Analysis	*in 2014\$s

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	· · · · · · · · · · · · · · · · · · ·	usands)	
	Job	% of Total	Average Value
	<u>Change</u>	<u>Job Change</u>	Added per Job*
Federal Gov't	- 22.3	- 9.4	\$185,804
Retail Trade	0.5	0.2	\$64,478
Other Services	2.6	1.1	\$86,150
Financial Services	- 0.1	0.0	\$620,922
Information Services	2.0	0.9	\$410,371
Manufacturing	0.0	0.0	\$249,934
Transportation	8.8	3.7	\$203,015
Wholesale Trade	6.2	2.6	\$215,783
Sub-Totals	- 2.3	- 0.9	\$197,811
Overall Total	236.9	100.0	\$154,131
Sources: IHS Economics, Inc	c.: GMU Center	for Regional Analysis	*in 2014 \$s

